# BOARD OF DIRECTORS' REPORT AND FINANCIAL STATEMENTS FOR 2020



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# **BOARD OF DIRECTORS' REPORT 2020**

DNA is a Finnish telecommunications group providing high-quality voice, data and TV services for communication, entertainment and work. Our mission is to provide products and services that make our private and corporate customers' lives uncomplicated. As a telecommunications operator, DNA plays a significant role in society by providing important communication connections and by enabling digital development.

Norwegian telecommunications group Telenor announced in spring 2019 that it will acquire shares in DNA from the two largest shareholders, in total 54% of shares. The transaction was carried out in August and, as a result, Telenor was obliged to launch a mandatory public tender offer for all the remaining outstanding shares in DNA. After the completion of the transaction and the resulting mandatory public tender offer, Telenor's holding of DNA shares was 97.87%. Telenor then commenced mandatory redemption proceedings for the remaining shares, following which DNA submitted an application to Nasdaq Helsinki in December, requesting the termination of public trading in DNA's shares and the delisting of DNA's shares from the official list of Nasdaq Helsinki. On 3 February 2020, Telenor Finland Holding Oy gained title to all outstanding shares in DNA and the DNA shares was delisted from Nasdag Helsinki.

Unless otherwise stated, the comparison figures in brackets refer to corresponding year, 2019.

#### **Operating environment**

The COVID-19 pandemic dealt a blow to both the global and Finnish economies. The slowdown in economic growth and effects on consumer spending and employment have had an impact on the demand for DNA's services.

Data usage grew significantly in 2020 in both fixed and mobile networks as a result of the increase in working from home and reduced travel due to COVID-19 restrictions. The popularity of 4G subscriptions continued to increase and sales of 5G subscriptions begun during 2020 got off to a good start, further increasing the speeds and volumes of mobile data usage.

At the end of 2020, DNA's 5G services were available in nearly 80 cities and towns, with nearly 1.8 million people covered by the network. Rapid construction of the network continues, and we will continue to improve the capacity of our 4G network parallel to the upgrade to 5G. This is important because a continuing trend in Finland is the migration of xDSL subscribers to considerably faster fixed cable or fibre optic broadband subscriptions or replacement of xDSL connections with 4G or 5G mobile data connections. In addition, despite the rapidly growing number of 5G service users, 4G customers will remain the network's largest user group for years to come.

The popularity of streaming and video-on-demand services continued to grow. More customers are watching HDTV broadcasts, and they also increasingly want to watch content conveniently at a time that works best for them. In November, DNA became the first operator in the world to offer a home broadband subscription and the Netflix Family product on a single subscription and invoice.

#### Regulation

The revised Finnish Act on Electronic Communications Services entered into force on 1 January 2021. The amended Act implements new EU requirements on electronic communications and audiovisual media services and measures included in the common toolbox to protect critical parts of the communications network related to the security of the EU's 5G networks as part of national legislation. The main changes affecting DNA's operations are:

- The maximum term of fixed-period mobile network subscriptions is shortened from 24 months to 12 months.
- The minimum speed of universal service broadband is raised to five megabits per second.
- In the future, telecom operators must notify the Finnish Transport and Communications Agency when their old networks, such as copper connections, are removed or replaced. The notice must be given 6 months before the planned action.

- The Act also brings changes to the procedures for granting network licences.
- Telecom companies that transmit data may be obligated to remove illegal content in cases where the information society service provider, such as the content download service, cannot be reached.
- The Act implements the measures of the common toolbox to secure the EU's 5G networks that concern the protection of the critical parts of the communications network.
- A new advisory board for network security is set up to monitor the security of communications networks. The advisory board consists of representatives of key authorities from different administrative branches and the telecom industry.

## NET SALES AND RESULT

#### **Consolidated key figures**

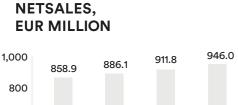
EUR million	1-12/2020	1–12/2019	Change, %
Total revenues <sup>1)</sup>	934	946	-1
EBITDA	333	306	9
% of total revenues	36	32	
Comparable EBITDA <sup>2)</sup>	333	310	7
% of total revenues	36	33	
Operating result	151	134	13
% of total revenues	16	14	
Comparable operating result <sup>3)</sup>	151	141	7
% of total revenues	16	15	
Net result for the period	115	99	16

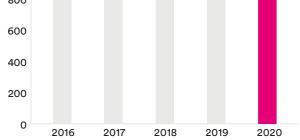
- 1) DNA's figures are reported as part of the Telenor Group. The difference in total revenues and EBITDA published by DNA and Telenor is due to some differences in the classification.
- 2) In 2019, the comparability of EBITDA was affected by a non-recurring expense item of EUR 4 million in relation to the use of expert services in connection to business restructuring, as well as the termination of share-based reward systems. There were no items affecting comparability in 2020.
- 3) The comparability of the 2019 operating result was affected by non-recurring items of EUR 7 million, of which EUR 4 million were in relation to the use of expert services in connection to business restructuring, as well as the termination of sharebased reward systems and EUR 3 million in relation to the sale of DNA's VHF frequency-based terrestrial network business. There were no items affecting comparability in 2020.

During 2021, Finland is expected to review national must-carry obligations, while the EU is planning several projects to revise directives related to DNA's industry in areas such as the joint construction of broadband networks, data protection of electronic services, network security and the provision and markets of digital services.

Changes related to regulation and decisions of authorities may have significant impacts on DNA's business.

#### **BOARD OF DIRECTORS' REPORT**





934.5

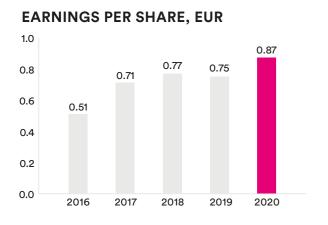
#### COMPARABLE EBITDA AND COMPARABLE EBIT, EUR MILLION



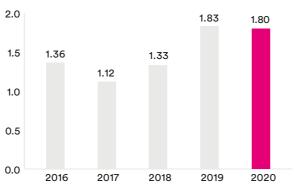
DNA's total decreased by 1% to EUR 934 million (946). The decrease was mainly due to the sale of the terrestrial pay-TV business and a drop in device sales, which fell 7% year-on-year. Mobile revenue increased 3% and amounted to EUR 552 million (536). 76% (76) of total revenues was generated by consumer business and 24% (24) by corporate business.

Key operative indicators

The calculation method of the key figures presented in this table differs from that of DNA's previous key figures. The figures in this table are presented the same way as the key figures published by DNA's parent company Telenor ASA.



#### NET DEBT / EBITDA, %



 Number of mobile subscriptions at end of period
 2,

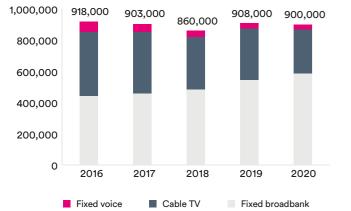
 average revenue per user (ARPU)<sup>1</sup>), EUR
 2

 Number of fixed subscriptions at end of period
 2

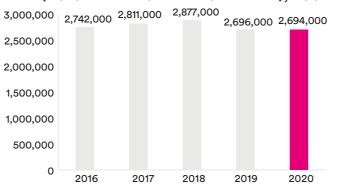
1) ARPU = Monthly mobile revenues (company's subscriptions) and traffic revenues + interconnection / average number of subscriptions

Mobile subscription base decreased by 2,000(AFsubscriptions from 2019, but the number of postpaiddecsubscriptions increased by 9,000. Revenue per usersubscriptions

FIXED NETWORK SUBSCRIPTIONS, PCS.



# MOBILE COMMUNICATION SUBSCRIPTIONS (VOICE AND MOBILE BROADBAND), PCS.



Comparable EBITDA increased by 7% year-on-year and amounted to EUR 333 million (310), accounting for 36% of total revenues (33). Comparable operating result increased by 7% to EUR 151 million (141). Comparable operating result as a percentage of total revenues increased to 16% (15). Result for the financial period improved by 16% and was EUR 115 million (99).

900,000	909,000	-1
16.8	16.3	3
,694,000	2,696,000	0
-12/2020	1-12/2019	Change, %

(ARPU) was EUR 16.8 (16.3). Fixed subscription base decreased by 9,000, but the number of broadband subscriptions grew by 41,000.

# **CASH FLOW AND FINANCIAL POSITION**

#### Cash flow and financial key figures

EUR million	1-12/2020	1-12/2019	Change, %
Cashflows after investing activities	99	61	64
EUR million	31 December 2020	31 December 2019	Change, %
Net debt	597	559	7
Net debt/EBITDA	1.8	1.8	
Net gearing, %	91	101	
Equity ratio, %	41	39	

Cash flow after investments was EUR 99 million in 2020 (61). Cash flow was affected by change in working capital, among other factors. Sales liabilities increased towards the end of the year, while growth in sales receivables was smaller compared to the reference period.

At the end of 2020, DNA had a EUR 200 million internal revolving credit facility, of which EUR 90 million remained undrawn, as well as a 51 million (-) Group overdraft.

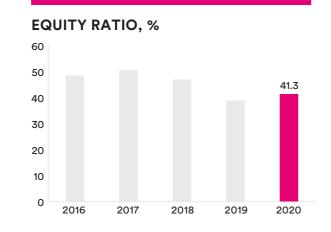
Net gearing decreased and was 91% (101) at the end of the year. Net gearing was mainly impacted by the dividend payment in the reference period.

DNA's liquidity is at a healthy level. The Group's liquid assets amounted to EUR 8 million (17). Net debt was EUR 597 million (559). The Group's liquid assets and undrawn committed credit facilities amounted in total to EUR 149 million (282). In addition to liquid assets, DNA has cash pool receivables of EUR 29 million (-). DNA joined Telenor's consolidated account in January and closed the EUR 150 million standby credit facility provided by the bank in March. During the year, DNA closed down its EUR 200 million commercial paper programme.

Changes in working capital had an EUR 9 million (-35) positive impact on cash flow. The decrease in working capital was mainly due to increased sales liabilities and a slower growth of sales receivables compared to last year.

DNA has a strong balance sheet. The net debt/ EBITDA ratio was 1.8 (1.8) at the end of December. DNA's equity ratio at the end of the year was 41% (39). Earnings per share were EUR 0.87 (0.75).

Standard & Poor's Global Ratings has given DNA's long-term credit rating BBB+, with a stable outlook.



# **DEVELOPMENT PER BUSINESS SEGMENT**

#### **Consumer business**

EUR million	1-12/2020	1-12/2019	Change, %
Total revenues	710	720	-1
EBITDA	258	234	11
% of total revenues	36	32	
Comparable EBITDA <sup>1)</sup>	258	236	9
% of total revenues	36	33	
Operating result	137	122	12
% of total revenues	19	17	
Comparable operating result <sup>2)</sup>	137	128	7
% of total revenues	19	18	

1) The comparability of the 2019 EBITDA was affected by non-recurring expense items of EUR 3 million in relation to business restructuring. There were no items affecting comparability in 2020.

2) The comparability of the 2019 operating result was affected by non-recurring items of EUR 6 million, of which EUR 3 million were in connection to business restructuring and EUR 3 million in relation to the sale of DNA's VHF frequency-based terrestrial network business. There were no items affecting comparability in 2020.

Consumer business total revenues decreased and came to EUR 710 million (720). The decrease was mainly due to the sale of the terrestrial pay-TV business and a slowdown in mobile device sales. EBITDA increased and was EUR 258 million (234). The EBITDA percentage of total revenues was 36% (32). Consumer business operating result increased and was EUR 137 million (122), accounting for 19% of consumer business total total revenues (17).

DNA improved the roaming pricing of its consumer subscriptions in Sweden, Denmark, Norway, Estonia, Latvia and Lithuania by offering unlimited data transfer in these countries as of 24 June and including data transfer in the monthly DNA subscription fee. The improvement automatically applies to all types of subscriptions available at DNA that include a roaming feature.

invoice.

In November, DNA launched a globally unique cooperation project with the streaming service Netflix. DNA became the first operator in the world to offer a home broadband subscription and the Netflix Family product on a single subscription and

Sales of 5G phones grew significantly. In December, they accounted for nearly 50% of all phone sales. Sales of smartwatches doubled, and sales of both laptops and desktop computers increased from 2019. In addition to smartwatches and computers, the popularity of products such as robot vacuum cleaners and electric scooters increased significantly.

#### **Corporate business**

EUR million	1-12/2020	1-12/2019	Change, %
Total revenues	225	226	0
EBITDA	74	72	3
% of total revenues	33	32	
Comparable EBITDA <sup>1)</sup>	74	74	1
% of total revenues	33	33	
Operating result	14	11	27
% of total revenues	6	5	
Comparable operating result <sup>1)</sup>	14	13	10
% of total revenues	6	6	

1) The comparability of 2019 EBITDA and operating result was affected by non-recurring expense items of EUR 1.8 million in relation to business restructuring. There were no items affecting comparability in 2020.

Corporate business total revenues remained stable despite a decline in roaming revenues due to international movement restrictions. Revenues were EUR 225 million (226). EBITDA increased and was EUR 74 million (72). EBITDA percentage of total revenues was 33% (32). Corporate business operating result increased and was EUR 14 million (11), or 6% of corporate business total revenues (5).

Corporate business updated its strategy for 2020 with the aim of enhancing DNA's ability to provide better services for businesses of all sizes. Service abilities in particular were improved to meet the needs of globally operating businesses. In early 2020, DNA also launched sales of Telenor network services covering Sweden, Norway and Denmark for international corporate customers. In addition, thanks to Telenor's excellent roaming contracts, DNA is now able to offer its customers more extensive roaming networks and contracts worldwide.

In November, DNA signed a contract with the City of Turku on the provision of voice services. The contract covers voice communication services, switchboard and information systems, approximately 10,000 mobile communication subscriptions with mobile data connections, availability services and a contact centre customer service solution.

# CAPITAL EXPENDITURE

EUR million	1-12/2020	1–12/2019	Change, %
Consumer business	198	98	102
Corporate business	125	60	108
Total capital expenditure	324	159	104

Capital expenditure comprises additions to property, plants and equipment, and intangible assets, excluding business acquisitions and asset retirement obligations. Capital expenditure includes annual cash instalments for capitalised licences.

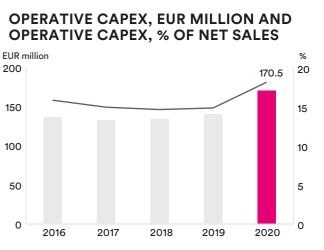
	15	
Lease investments (IFRS 16) <sup>2</sup> 137       Spectrum licences     16	9	1,303

1) Operative capital expenditure is reported capital expenditure excluding annual cash instalments for capitalised spectrum licences and lease investments (IFRS 16).

2) DNA reassessed the duration of short-term leases based on the new owner and new long-term forecast. The effect of the reassessment on the balance sheet was EUR 121 million.

In 2020, capital expenditure increased by 104% to EUR 324 million (159). Operative capital expenditure also increased year-on-year and amounted to EUR 171 million (140), or 18% of total revenues (15). In 2020, the spectrum licence fees for the 700 MHz, 3.5 GHz and 26 GHz bands contributed a total of EUR 16 million (9) to capital expenditure.

The most significant individual capital expenditures in 2020 consisted of radio network capacity expansion and development, the development of 5G readiness and fibre optic networks and transmission systems.



# **RESEARCH AND DEVELOPMENT**

DNA's service development occurs during the ordinary course of business and is accounted for as a normal operating expense.

# **NETWORK INFRASTRUCTURE AND NEW TECHNOLOGIES**

DNA continued its strong investment activities in network infrastructure, which will enable the provision of high-quality connections in the future as the use of devices and digital services continue to grow. DNA's 4G network reaches nearly 100% of the population in mainland Finland. At the end of 2020, 5G services were available in nearly 80 cities and towns, with nearly 1.8 million people covered by the network. Installations of DNA's 5G broadband service were also launched in 2020, and feedback from customers has been positive.

We will continue to improve the capacity of our 4G network parallel to the 5G investments. As a result, data speeds in the 4G network have improved despite the growth of traffic volumes. DNA's mobile network supports NB-IoT and LTE-M technologies, which makes it possible to provide advanced M2M services.

DNA closed its VHF frequency-based terrestrial network during the first half of 2020. At the same time, DNA also relinguished its terrestrial network license. After this, DNA focuses on cable and broadband distribution, continuing to offer a wide range of TV services throughout Finland.

In June, DNA won 5G frequencies in the 26 GHz frequency range in the auction of the 800 MHz frequency band, which guarantees DNA the ability to provide evolving 5G services long into the future.

During the first half of 2020, DNA deployed its first gigabit-speed broadband connections with fibre-optic technology in the city of Tampere. The technology enables high speeds also in older buildings without the need to upgrade the internal network, providing broadband speeds of 1 Gbps extensively to customers in Tampere. In turn, the copper-based network was dismantled in the city centre of Heinola, and services to customers are now provided entirely via the mobile and fibre networks.

According to a report published by Tefficient in September1), DNA's customers had the highest mobile data usage per subscription in the world in the first half of 2020, averaging at 33.1 gigabytes per month. In 2019, the average usage was 25.4 gigabytes. In October-December 2020, the average mobile data usage of DNA's customers per month reached as high as 38.8 gigabytes per subscription (28.8). The year-on-year increase was 35%.

1) Tefficient report H1/2020. Tefficient is an international analysis, benchmarking and consultancy company in the telecommunications sector, with reports available for download at https://tefficient.com/mobile-dataoperators-1h-2020/.

2018

1%

26%

39%

24%

10%

0%

100%

# PERSONNEL

Personnel by age group

<25 years

25-35 years

36-45 years

46-55 years

56-63 years

over 63 years

In total

#### Personnel by business segment

Total personnel	1,609	1,624	-1
Corporate business	710	691	3
Consumer business	899	933	-4
	31 December 2020	31 December 2019	Change, %

2020

1%

24%

38%

25%

11%

1%

100%

2019

0%

23%

38%

26%

12%

1%

100%

At the end of 2020, DNA Group had 1,609 employees (1,624), of whom 616 were women (637) and 993 men (987). Salaries and employee benefit expenses paid during the year amounted to EUR 115 million (113).

One of DNA's strategic objectives is being a great place to work. Satisfied, motivated, and qualified employees are a crucial foundation for DNA's ability to provide the best customer experience on the market. In April 2020, the Family Federation of Finland renewed DNA's family-friendly workplace recognition, which shows that the employer is committed to implement family-friendly values and social responsibility. DNA is the only large enterprise in Finland to receive the recognition.

DNA's owner Telenor announced in early June that it will adopt the flexible method of working globally for all of its almost 19,000 employees. Leading the way, DNA has been operating flexibly since 2012. At DNA, flexible work means that if our work is not tied to a place or time, you can decide independently where and when you work, without discussing this with your supervisor. Other national companies of Telenor will adopt the model in the manner they consider best.

#### **Key personnel indicators**

	2020	2019	2018
Average number of personnel	1,621	1,617	1,605
Wages and salaries, EUR million	114.7	112.7	107.4

In November, DNA won trade union Pro's Equality Award 2020. The winner was selected by the union's Board based on a proposal from the union's supervision of interests team. The basis for granting the award was DNA's continuous development of family-friendly practices. Pro's Board paid special attention to how DNA acknowledges a wide variety of tasks and factors as well as DNA's own and temporary workers in matters related to family friendliness.

In the autumn as part of a broader campaign for IT and data professionals, DNA trialled recruiting without resumes and application letters. By foregoing the need for lengthy application letters and updated resumes, professionals who would not normally consider changing jobs could be attracted to apply. At the same time, the aim was to improve applicant experience and equality in recruiting. DNA received a great deal of positive feedback on the trial carried out with Duunitori, and experiments will be continued in 2021.

# MANAGEMENT AND GOVERNANCE AND SIGNIFICANT LITIGATION MATTERS

#### Significant litigation matters

Telenor Finland Holding Oy, wholly-owned by the Norwegian telecommunications Group Telenor, became the sole owner of DNA. Nasdag Helsinki delisted DNA's shares on 3 February 2020. The buyout procedure under chapter 18, section 4 of the Finnish Limited Liability Companies Act ended when the arbitration decision issued on 3 March 2020 and registered on 24 April 2020 became final.

The trademark disputes between Deutsche Telekom AG and DNA were settled on 9 April 2020 and the related claims were withdrawn.

#### Management and governance

DNA Plc has a line organisation comprising of Consumer Business, Corporate Business, Technology, and Information Management and IT units, as well as support functions.

At the end of the year, DNA's Executive Management Team comprised CEO Jukka Leinonen, CFO Timo Karppinen, Senior Vice President, Consumer Business Pekka Väisänen, Senior Vice President, Corporate Business Olli Sirkka, Senior Vice President, Technology Tommy Olenius, Senior Vice President, Human Resources Marko Rissanen, Senior Vice President, Legal Affairs Asta Rantanen, Senior Vice President, Strategy Christoffer von Schantz, and CIO Janne Aalto.

#### Change in DNA's Executive Management Team after the financial period

Maria Strömberg, M.Sc. (Econ.) (b. 1968) was appointed Chief Financial Officer (CFO) and member of the Executive Management Team of DNA Plc as of 1 February 2021. She moved to the position from within DNA from the position of Director of Accounting & Corporate Control. Strömberg has worked most of her career in the telecom industry and has been with DNA continuously since 2007. Strömberg succeeds Timo Karppinen, who served as CFO until the end of January 2021.

#### **Decisions of the Annual General Meeting**

DNA's Annual General Meeting was held in Helsinki on 26 March 2020. The AGM confirmed DNA's consolidated financial statements for 2019 and the financial statements of the parent company. The AGM discharged DNA's Board of Directors members and CEO for the financial period 2019 from liability.

As DNA now has only one shareholder, it was decided to dissolve the Shareholders' Nomination Committee established in 2015. The AGM also made minor changes to Articles regarding the composition of the Board of Directors and Notice of General Meeting.

The current composition of the Board of Directors was not changed. Jørgen C. Arentz Rostrup was elected Chairman and Fredric Scott Brown, Nils Katla, Tero Ojanperä, Anni Ronkainen, Kirsi Sormunen and Ulrika Steg were elected as members of the Board.

Authorised Public Accountants Ernst & Young was elected as the company's auditor. APA Terhi Mäkinen acts as the principal auditor.

The AGM confirmed that DNA will not pay a dividend.

#### **Board of Directors in 2020**

DNA's Annual General Meeting of 26 March 2020 did not change the composition of the Board. During 2020, Jørgen C. Arentz Rostrup was the Chairman and members were Anni Ronkainen, Kirsi Sormunen, Tero Ojanperä, Ulrika Steg, Fredric Scott Brown and Nils Katla. The Board convened eight times in 2020.

#### **Board committees**

From 1 January to 26 March 2020, the work of the Board of Directors was supported by the Audit Committee and Personnel Committee. The Audit Committee comprised of Kirsi Sormunen (Chair), Tero Ojanperä and Nils Katla. The Personnel Committee comprised of Jørgen C. Arentz Rostrup (Chair), Anni Ronkainen and Ulrika Steg. The Board of Directors did not elect committees after the Annual General Meeting of 26 March 2020. The Audit Committee convened once before the AGM.

# SHARES AND SHAREHOLDERS

#### Shares

DNA's shares were delisted from Nasdag Helsinki on 3 February 2020.

On 31 December 2020, DNA's shares totalled 132,303,500 (132,303,500) and the share capital registered in the Finnish Trade Register amounted to EUR 72,702,225.65 (EUR 72,702,225.65). At the end of December, DNA held 121,316 treasury shares.

Members of DNA's Executive Management Team or Board of Directors did not have any holdings of DNA shares on 31 December 2020.

#### Telenor's tender offer and delisting of DNA's shares

Norwegian telecommunications group Telenor announced on 9 April 2019 that it will acquire shares in DNA from the two largest shareholders, Finda Telecoms Oy and PHP Holding Oy, in total 54% of shares.

The transaction was carried out on 21 August and, as a result, Telenor was obliged to launch a mandatory public tender offer for all the remaining outstanding shares in DNA. Telenor published and launched the tender offer on 29 August 2019, offering a cash consideration of EUR 20.90 per share. According to a statement by DNA's Board of Directors, the consideration offered by Telenor was fair.

The offer period expired on 10 October 2019, and shares tendered during the offer period represent 43.84% of all shares in DNA. Together with the DNA shares acquired by Telenor before the tender offer, Telenor holds 97.87% of all shares in DNA. As Telenor's holding in DNA after the tender offer period was more than nine-tenths of all DNA shares and votes, Telenor was to commence arbitration proceedings in order to redeem all remaining shares of DNA, in accordance with the Finnish Companies Act.

As a result of Telenor's application for initiation of arbitration proceedings, the Redemption Board of the Finland Chamber of Commerce has petitioned the District Court of Helsinki for the appointment of a special representative to look after the interests of DNA's minority share-holders in the arbitration during the redemption proceedings. With its decision given on 4 November 2019, the District Court of Helsinki has appointed Olli lirola, attorney-at-law, to act as the special representative.

On 10 December 2019 DNA submitted a delisting application to the Listing Committee of Nasdaq Helsinki requesting that the quotation of DNA' shares on the official list of Nasdag Helsinki will be terminated as soon as possible after Telenor has obtained title to all outstanding shares in DNA pursuant to Chapter 18, Section 6 of the Companies Act.

On 30 January 2020 arbitral tribunal confirmed Telenor Finland Holding Oy's redemption right regarding DNA's minority shares and trading in DNA's shares was suspended.

On 3 February 2020 Telenor Finland Holding Oy gained title to all outstanding shares in DNA and the DNA shares were delisted from Nasdaq Helsinki.

#### Sustainability

DNA's approach to sustainability is guided by the sustainability program and its five main areas: digital inclusion, being a great place to work, climatefriendly operations, data security and privacy, and good governance. DNA's corporate responsibility objectives are specified in the strategy. DNA has assessed corporate responsibility risks as part of the Group's overall risk management process.

DNA's sustainability objectives and measures are described in a separate sustainability report according to the Global Reporting Initiative (GRI) reporting model. The report is published annually with DNA's Annual Report.



# **REPORT ON NON-FINANCIAL INFORMATION**

#### **Business model description**

DNA plays a significant role in society by providing important communication connections and maintaining infrastructure that is critical to the operation of society.

According to its strategy, DNA will meet the growing demand for faster high-quality connections. The company invests in a very competitive and costeffective network and service platform infrastructure to meet the growing communications needs of consumers, businesses and the society in general. By doing so, DNA promotes digitalisation and competitiveness in Finland.

In terms of corporate responsibility, the main areas include the provision of comprehensive high-quality connections to customers, satisfied and productive personnel, mitigation of the environmental impact of DNA's business and greenhouse gas emissions in particular, and responsible business practices and good governance.

#### Social responsibility and employee-related factors

One of DNA's strategic objectives is being a great place to work. Satisfied, motivated, and gualified employees are a crucial foundation for DNA's ability to provide the best customer experience on the market. In April 2020, the Family Federation of Finland renewed DNA's family-friendly workplace recognition, which shows that the employer is committed to implement family-friendly values and social responsibility. DNA is the only large enterprise in Finland to receive the recognition.

DNA is aware of the fact that personnel satisfaction drives the positive development of customer satisfaction. Several measures were implemented in both Consumer and Corporate Customer Service to promote personnel satisfaction and well-being.

One of DNA's strategic objectives is being a great place to work. DNA places special emphasis on personnel development with the aim of having every task performed by a dedicated and gualified person. Any risks related to the availability of competent personnel are reviewed as part of the Group's risk management process.

#### **Respect for human rights**

DNA operates in Finland, where the risk of human rights violations is relatively low. However, human rights issues are substantial in all its operations and they are especially relevant in the supply chain. In the case of mobile devices for example, some suppliers operate in countries that involve human rights risks. Corporate responsibility risks of DNA's most significant suppliers are assessed, and their responsibility performance is evaluated annually.

DNA's Supplier Code of Conduct is added to all new supplier agreements and also applies to the suppliers' subcontractors. According to the Supplier Code of Conduct, the suppliers undertake to comply with the internationally recognised human rights as set out in the United Nations Universal Declaration of Human Rights, the basic international labour rights as set out in the basic conventions of the International Labour Organization (ILO), and all laws and official regulations in all countries where they operate.

There were no human rights violations related to DNA's own activities in 2020.

Any risks related to the supply chain and human rights violations are reviewed as part of the Group's risk management process.

#### **Environmental responsibility**

The main environmental impact of DNA's business is related to greenhouse gas emissions. In 2020, DNA joined Telenor and its climate ambitions. With Telenor's other Nordic operations, DNA aims to have carbon-neutral business operations by 2030.

The source of DNA's direct greenhouse gas emissions (Scope 1) are fuels used in company vehicles and back-up generators. Energy indirect greenhouse gas emissions (Scope 2) mostly originate in production, i.e. the electricity consumption of DNA's radio network and transmission equipment as well as the maintenance of their equipment facilities. Sources of other indirect greenhouse gas emissions (Scope 3) include, for example, logistics, business travel, waste as well as purchased goods, services and capital goods.

Increased mobile data volumes challenge the energy efficiency of the radio network, because the continuously growing volumes require more equipment, which in turn increases energy consumption. On the other hand, the relative per-data energy consumption is reduced through improved technical performance of LTE. The implementation of 5G technology in the coming years will improve relative efficiency further even if total energy consumption increases.

In 2020, DNA's energy indirect greenhouse gas emissions (Scope 2, market-based) were 13,870 tonnes (13,400). DNA was able to keep the increase minor even though there were major increases in the 5G network. In addition, DNA has increased the amount of its renewable energy and the energy efficiency of the radio network.

As part of the Group's risk management process, DNA has identified possible physical risks related to climate change, such as the impact of weather extremes on networks. Furthermore, DNA has identified possible political and regulatory risks related to the transition to a low-carbon society as well as any risks and opportunities related to consumer behaviour. Mitigation practices have been specified for the identified risks.

#### Anti-corruption and anti-bribery

DNA has zero-tolerance of corruption and bribery: Telenor's Code of Conduct bans any corruption. Every DNA employee is required to attend Telenor's Code of Conduct training. By the end of 2020, 100% of DNA personnel had completed the training. In addition, DNA's Sustainability Manager and Fraud Manager train DNA personnel on DNA Group's anticorruption policies and procedures as required.

DNA has separate guidelines for the giving and receiving of business gifts. DNA enforces a Supplier Code of Conduct which is appended to its agreements with suppliers and subcontractors. Its requirements include combating corruption and bribery. Any corruption risk is assessed as part of the Group's risk management process. There were no incidents of corruption or bribery at DNA in 2020.

# **NEAR-TERM RISKS AND UNCERTAINTIES**

#### Strategic and operative risks

The Finnish telecommunications market is characterised by tough competition between established operators, and a high degree of penetration of telecommunications services.

The COVID-19 pandemic may have direct or indirect negative impacts on areas such as the health of DNA's employees or DNA's subcontractors' employees and DNA's service reliability. The negative effects of the pandemic on the Finnish economy may reduce demand for DNA's services.

International players have a strong presence in the competitive environment of TV and entertainment services. DNA's competitors include traditional operators as well as OTT (over-the-top) service providers that deliver content over the Internet to mobile devices. The role of media companies' own distribution channels and services is also becoming more important.

The nature of DNA's operations and customer requirements place high demands on DNA's information systems and network infrastructure. DNA's business is capital-intensive, and continuous maintenance and improvement of the Group's network infrastructure is essentially linked to its success.

DNA makes significant investments in high-quality data systems and data analytics tools to deepen customer understanding and to create a good omnichannel customer experience. DNA's business operations are dependent on information systems, which involve several interconnected risks but also provide business-critical opportunities for utilising data.

Cyber security risks have increased significantly over the last few years with digitalisation and more widespread use of digital networks and services. The role of information security, data security, and high operational network reliability are expected to gain in importance in the future.

Uncertainty in global trade policies may have an impact on DNA's subcontractors and partners and their product availability, service quality, and reliability, as well as DNA's customers' behaviour.

#### **Regulatory risks**

Both national and EU regulations have a significant impact on the operation of the telecommunications market in Finland. Regulatory influence on areas such as the price level of DNA's products and services, wholesale products that DNA procures from other operators, critical network components and the criteria used for distributing frequencies may have a significant impact on DNA's business.

Regulatory initiatives indicating significant risks to DNA include the national implementation of the new European Electronic Communications Code, EU regulation on the data protection of electronic communications, and authority decisions on significant market power (SMP).

#### **Financing risks**

In order to manage the interest rate risk, the Group's borrowings have been spread between fixed- and variable-rate instruments. In order to manage liquidity risk, in addition to liquid assets the Group uses credit limits. To manage customer credit risk, the credit history of new customers is checked as part of the ordering process. The Group's foreign interest risk is insignificant, since the majority of its cash flow is euro denominated.

#### Damage risk

In anticipation of possible unforeseen damage risks, DNA has continuous insurance policies covering aspects of its operations, including personnel, property, business interruption, third-party liability, and criminal action. There is specific insurance in place for cyber damage risks. Damage risks are prevented and minimised by means such as security guidelines and personnel training.

# **MARKET OUTLOOK FOR 2021**

According to the Bank of Finland, the Finnish economy contracted significantly in 2020, but less than previously forecast. The Bank of Finland expects the coronavirus pandemic to end with vaccinations in 2021, in which case private consumption will cause the Finnish economy to grow.

We expect competition to remain intense for mobile communication services. Mobile data use will continue to grow as private and business users increase their use of digital services and OTT video services. This trend will expand the number of highspeed subscriptions as well as mobile data usage per subscription. The share of 5G subscriptions in DNA's mobile subscription base is expected to grow.

In the mobile communication network, the volume of SMS and voice traffic is expected to continue to fall. The decline of the market for fixed-network voice services is expected to continue.

In the consumer market, demand for fast broadband subscriptions and entertainment services is expected to increase, driven in particular by the popularity of streaming and on-demand video services. The demand for traditional pay-TV services is expected to decline further. Fixed-network broadband customers are expected to continue to switch to housing association broadband subscriptions and faster speeds. The fixed-network broadband subscription base is expected to remain at its current level.

Private and public-sector organisations are digitising their services and creating new digital business, which makes the availability of networks and services vital. The amount of remote work, which has increased rapidly because of the COVID-19 pandemic, will remain at a higher level than before the pandemic, and this will boost demand for services such as cloud and video conference services. Companies transfer their applications to the cloud to increase their operational efficiency, which will boost the demand for secure high-speed connections.

# **DNA'S GUIDANCE FOR 2021**

DNA will not issue guidance on its net sales and EBITDA for 2021. DNA expects competition to remain strong in 2021. Nonetheless, DNA's business is anticipated to develop favourably. DNA's financial position and liquidity are expected to remain at a healthy level.

The COVID-19 pandemic may have direct or indirect negative impacts on areas such as the health of DNA's employees or DNA's subcontractors' employees and DNA's service reliability. The negative effects of the pandemic on the Finnish economy may reduce demand for DNA's services.

# **EVENTS AFTER THE FINANCIAL PERIOD**

At the end of January 2021, it was reported, that DNA Plc and Telia Finland Oyj have agreed to expand their existing cooperation in the construction of a mobile network. Since 2015, Suomen Yhteisverkko Oy (Finnish Shared Network) has been building a mobile network on behalf of the two companies in Eastern and Northern Finland. Now, the area will be expanded further towards the inland of Finland in its entirety so that, for example, Oulu, Kuopio and Kotka will be in the area of the shared network in the future. Suomen Yhteisverkko Oy immediately began to integrate the new sphere of activity into the construction plan.

DNA Plc Board of Directors Boar payr DNA divide

# Board of Directors' proposal on dividend payment

DNA's Board of Directors will propose, that no dividend to be paid for the financial year 2020.



# **GROUP KEY FINANCIAL FIGURES**

EUR million	2020*	2019*	2018	2017	2016
Net sales	934.5	946.0	911.8	886.1	858.9
EBITDA	332.6	305.6	284.9	271.8	236.3
% of net sales	35.6	32.3	31.2	30.7	27.5
Comparable EBITDA	332.6	310.0	284.9	271.8	247.1
% of net sales	35.6	32.8	31.2	30.7	28.8
Depreciation, amortisation and im-pairment	181.2	171.9	146.0	148.2	145.0
Operating result, EBIT	151.4	133.7	138.9	123.5	91.2
% of net sales	16.2	14.1	15.2	13.9	10.6
Comparable operating result, EBIT	151.4	141.0	138.9	126.6	102.1
% of net sales	16.2	14.9	15.2	14.3	11.9
Net result before tax	143.4	124.6	127.7	114.2	81.7
Net result for the period	114.8	98.8	102.2	93.1	65.2
Return on investment (ROI), %	12.7	12.1	14.1	13.1	9.6
Return on equity (ROE), %	19.0	17.1	16.4	15.5	11.6
Capital expenditure	323.5	158.7	138.3	144.0	143.6
Cash flow after investing activities	99.4	60.6	63.4	107.7	83.5
Net debt, EUR million	597.4	559.1	379.3	304.3	321.7
Net debt/EBITDA	1.80	1.83	1.33	1.12	1.36
Net gearing, %	90.9	101.4	62.7	50.3	53.9
Equity ratio, %	41.3	38.8	46.9	50.6	48.4
Personnel at the end of period	1,609	1,624	1,590	1,601	1,668

\* The calculation method of the key figures presented in this table differs from that of DNA's previous key figures. The figures in this table are presented the same way as the key figures published by DNA's parent company Telenor ASA except for the figures for total revenues and EBITDA. The difference in total revenues and EBITDA is due to differences in the classification of certain items. The comparability of figures and terminology are explained in a press release published on 28 April 2020. The release is available on the DNA website.

# RECONCILIATION OF COMPARABLE KEY FIGURES

EUR thousand	2020*	2019*	2018	2017	2016
EBITDA	332,613	305,575	284,921	271,772	236,290
Direct transaction costs of the listing	-	-	-	-	6,486
Cost impacts on the share-based compensation plan of the listing	-	-	-	-	3,795
Restructuring costs	-	-	-	-	528
Fair value opinion	-	1,683	-	-	_
Share based programme	-	1,572	-	-	-
Share based programme Bridge	-	878	-	-	_
Matching shares plan for personnel	-	157	-	-	-
Comparable EBITDA	332,613	309,865	284,921	271,772	247,100
Operating result	151,418	133,692	138,898	123,523	91,249
Direct transaction costs of the listing	-	-	-	-	6,486
Cost impacts on the share-based compensation plan of the listing	-	-	-	-	3 795
Restructuring costs	-	-	-	-	528
Write-off of other non-current assets	-	-	-	3,057	-
Fair value opinion	-	1,683	-	-	-
Share based programme	-	1,572	-	-	-
Share based programme Bridge	-	878	-	-	-
Matching shares plan for personnel	-	157	-	-	-
Write-off of terrestrial network	-	3,109	-	-	-
Comparable operating result	151,418	141,091	138,898	126,579	102,059

\* The calculation method of the key figures presented in this table differs from that of DNA's previous key figures. The figures in this table are presented the same way as the key figures published by DNA's parent company Telenor ASA except for the figures for total revenues and EBITDA. The difference in total revenues and EBITDA is due to differences in the classification of certain items. The comparability of figures and terminology are explained in a press release published on 28 April 2020. The release is available on the DNA website.

# CASH FLOW AND FINANCIAL KEY FIGURES

	2020	2019	2018	2017	2016
Cash flow after investing activities, EUR million	99.4	60.6	63.4	107.7	83.5
Net debt, EUR million	597.4	559.1	379.3	304.3	321.7
Net debt/EBITDA	1.80	1.83	1.33	1.12	1.36
Net gearing, %	90.9	101.4	62.7	50.3	53.9
Equity ratio, %	41.3	38.8	46.9	50.6	48.4

# **KEY OPERATIVE INDICATORS**

	2020	2019	2018	2017	2016
Number of mobile communication network subscriptions at end of period*	2,694,000	2,696,000	2,877,000	2,811,000	2,742,000
Revenue per user (ARPU), EUR**	16.8	16.3	18.7	18.4	17.1
Number of fixed line subscriptions at end of period***	900,000	909,000	860,000	903,000	918,000

\* Mobile communication network subscriptions include postpaid, prepaid, mobile home phone ("Luuri") and mobile broadband subscriptions. Years 2016–2018: include voice and mobile broadband subscriptions.

\*\* ARPU = Monthly mobile revenues (company's subscriptions) and traffic revenues + interconnection / average number of subscriptions. Years 2016–2018: Include only postpaid phone subscriptions.

\*\*\* The figure for the number of fixed-network subscriptions includes voice, broadband and cable pay-TV subscriptions.

# **PER-SHARE KEY FIGURES**

	2020	2019	2018	2017	2016
Earnings per share, basic and diluted, EUR	0.87	0.75	0.77	0.71	0.51
Equity per share, EUR	4.97	4.17	4.58	4.58	4.5



# **CALCULATION OF KEY FIGURES**

Earnings per share (EUR)	Net result for the period       Capital expe         Weighted number of shares during the financial period excl treasury shares       Capital expe	equipr gross asset r	al expenditure comp ment and intangible acquisition cost of s retirement obligatio
Equity per share, EUR	Equity attributable to owners of the parent           Number of outstanding shares at end of period         Operative ca	apital expenditure = Opera	for the spectrum lic tive capital expendi at annual cash instal
Net debt, EUR	<ul> <li>Non-current and current borrowings – cash and cash equivalents</li> </ul>		ut lease investments
Net gearing, %	= Net debt *) 12-month adj Total equity	justed	
Equity ratio, %	= Total equity Total assets – advances received		
EBITDA, EUR	<ul> <li>Operating result (EBIT) + depreciation, amortisation and impairments</li> </ul>		
Return on investment (ROI), %*	Net result before income taxes + finance expense Total equity + borrowings (average for the period)		
Return on equity (ROE), %*	•	ts alternative performance measu	
Net debt/EBITDA*	= <u>Net debt</u> presented in Operating result + depreciation + amortisation + impairments consolidated	I information to financial measure the consolidated income stateme d statement of financial position a d statement of cash flows prepare	ent, net gea Ind on inve
Comparable EBITDA (EUR)	= EBITDA excluding items affecting comparability performance	with IFRS. In DNA's view, alternat e measures provide significant ad	ive measur ditional service
Comparable operating result, (EUR)	<ul> <li>Operating result, excluding items affecting comparability position and</li> </ul>	on DNA's results of operations, fir I cash flows and are widely used b restors and other parties.	•
Items affecting comparability	<ul> <li>Items affecting comparability being material items outside ordinary course of business such as net gain or losses from business disposals, direct transaction costs related to business acquisitions, write-off business to i of non-current assets, costs for closure of business operations and restructurings, fines, damages and other similar payments.</li> <li>operating restructure of the similar payments.</li> </ul>	ts comparable EBITDA and comparable sult, which have been adjusted work outside of ordinary course of improve comparability between proparable EBITDA and comparable sult are presented as complement of the measures included in the	ith viewed financia eriods. alternat way, an ting measur
Cashflow after investing activities (EUR)		d income statement because, in D	named NA's

mprises additions to property, plant and ole assets excluding business acquisitions, of spectrum license and additions through tions and including annual cash instaln license.

nditure is reported capital expenditure stalments for spectrum licenses and nts (IFRS 16).

they increase understanding of DNA's results berations. Net debt, ratio of net debt to EBITDA, gearing, equity ratio, return on equity and return investment are presented as complementing sures because, in DNA's view, they are useful sures of DNA's ability to obtain financing and ice its debts. Capital expenditure, operative tal expenditure and cash flow after investing vities provide also additional information of the flow needs of DNA's operations.

rnative performance measures should not be red in isolation or as a substitute to the IFRS incial measures. All companies do not calculate mative performance measures in a uniform and therefore DNA's alternative performance sures may not be comparable with similarly ed measures presented by other companies.



# CONSOLIDATED INCOME STATEMENT

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

EUR in thousands	Note	1 Jan–31 Dec 2020	1 Jan–31 Dec 2019
Net sales*	5, 6	934,495	945,968
Materials and services		-385,280	-409,867
Employee benefit expenses	9	-112,648	-112,720
Depreciation, amortisation and impairments	8	-181,196	-171,883
Other operating expenses	7	-103,954	-117,805
Operating result, EBIT		151,418	133,692
Finance income	10	530	496
Finance expense	11	-8,539	-9,590
Share of associates' results	16	12	14
Net result before income tax		143,420	124,612
Income tax expense	12	-28,618	-25,793
Net result for the period		114,802	98,819
Attributable to:			
Owners of the parent		114,802	98,819
Earnings per share for net result attributable to owners of the parent:			
Earnings per share, basic and diluted (EUR)	13	0.87	0.75

\* Other operating income is included in the net sales. More detailed information can be found in the Note 6 Other operating income.

Notes are an integral part of the consolidated financial statements.

EUR in thousands	Note	1 Jan–31 Dec 2020	1 Jan–31 Dec 2019
Net result for the period		114,802	98,819
Items that will not be reclassified to profit and loss:			
Remeasurements of post employment benefit obligations	24	290	126
Other comprehensive income, net of tax		290	126
Total comprehensive income		115,092	98,945
Attributable to:			
Owners of the parent		115,092	98,945

Notes are an integral part of the consolidated financial statements.



# **CONSOLIDATED STATEMENT OF FINANCIAL POSITION**

EUR in thousands	Note	31 Dec 2020	31 Dec 2019	EUR in thousands	Note	31 Dec 2020	31 Dec 2019
ASSETS				LIABILITIES			
Non-current assets				Non-current liabilities			
Goodwill	15	338,706	338,706	Borrowings	26, 27, 29	357,628	472,445
Other intangible assets	15	209,793	196,562	Lease liabilities* 30 1		149,163	60,587
Property, plant and equipment	14	461,717	427,442	Contract liabilities	5	1,338	1,813
Right-of-use assets	30	169,390	76,237	Employment benefit obligations	24	1,156	1,540
Investments in associates	16	1,228	1,219	Provisions	25	11,833	4,996
Other investments	17	111	110	Deferred tax liabilities	19	44,145	36,863
Trade and other receivables	18	82,224	76,465	Other non-current liabilities		24,409	25,606
Contract assets	5	2,727	3,881	Total non-current liabilities		589,672	603,851
Deferred tax assets	19	7,617	7,164				
Total non-current assets		1,273,511	1,127,786	Current liabilities			
				Borrowings	26, 27, 29	59,987	28,810
Current assets				Lease liabilities*	30	38,248	14,652
Inventories	20	33,724	34,303	Contract liabilities	5	1,916	2,876
Trade and other receivables	18	289,603	254,841	Provisions	25	208	470
Contract assets	5	3,440	4,912	Trade and other payables	28	264,180	239,257
Income tax receivables		3,884	2,155	Income tax liabilities		381	388
Cash and cash equivalents	21	7,633	17,423	Total current liabilities		364,921	286,454
Total current assets		338,284	313,634				
				Total liabilities		954,593	890,305
Total assets		1,611,796	1,441,420				
				Total equity and liabilities		1,611,796	1,441,420
Equity				* Following the change in ownership structure, DNA has re-			
Equity attributable to owners of the parent				<ul> <li>concluded that certain lease agreements, previously classified as short-term, were in the current operating condition re-estimated to be long-term. Thus, the lengths of these agreements were reassessed to 3–5 years as of 1 September and were recognised as right-of-use assets and lease liabilities in the balance sheet.</li> </ul>			
Share capital	22	72,702	72,702				
Reserve for invested unrestricted equity	22	506,079	506,079	Notes are an integral part of the consolidated final	ncial statements.		
Treasury shares	22	-1,728	-1,728				
Retained earnings		-34,653	-124,757				
Net result for the period		114,802	98,819				
Total equity		657,202	551,115				

# **CONSOLIDATED STATEMENT OF CASH FLOWS**

EUR in thousands Note	2020	2019	EUR in thousands Note	2020	2019
Cash flows from operating activities					
Net result for the period	114,802	98,819	1) Adjustments:		
Adjustments <sup>1)</sup>	217,158	206,951	Depreciation, amortisation and impairment 8	181,196	171,883
Change in net working capital <sup>2)</sup>	-9,042	-34,546	Gains and losses on disposals of non-current assets	-1	-4
Dividends received	36	44	Other non-cash income and expense	-12	-14
Interest paid	-5,480	-5,648	Finance income and expense 10, 11	8,010	9,094
Interest received	471	370	Income tax expense 12	28,618	25,793
Other financial items	-1,734	-2,589	Change in provisions	-652	198
Income taxes paid	-21,018	-29,823	Total adjustment	217,158	206,951
Net cash generated from operating activities	295,193	233,577			
			2) Change in net working capital:		
Cash flows from investing activities			Change in trade and other receivables	-1,003	-22,858
Investments in property, plant and equipment (PPE) and intangible assets	-172,136	-132,852	Change in inventories 20	579	-2,622
Proceeds from sale of PPE	5	2,013	Change in trade and other payables	-8,619	-9,066
Business combinations 34		-42,180	Change in net working capital	-9,042	-34,546
Group account receivable	-23,666	0	Notes are an integral part of the consolidated financial statements.		
Net cash used in investing activities	-195,798	-173,019			
Cash flows from financing activities					
Dividends paid	0	-145,400			
Proceeds from borrowings 26, 2	83,097	848,801			
Repayment of borrowings 26, 2	-168,041	-752,534			
Repayment of lease liabilities	-24,240	-16,657			
Net cash generated from (used in) financing activities	-109,184	-65,790			
Change in cash and cash equivalents	-9,790	-5,232			
Cash and cash equivalents at beginning of year 2	17,423	22,654			
Cash and cash equivalents at end of year 2	7,633	17,423			



# **CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**

EUR in thousands	Note	Share capital	Reserve for invested unrestricted equity	Treasury shares	Retained earnings	Total equity
1 January 2019		72,702	506,079	-2,806	28,794	604,770
Comprehensive income						
Net result for the period					98,819	98,819
Other comprehensive income						
Total other comprehensive income, net of tax	24				126	126
Total comprehensive income		-	-	-	98,945	98,945
Transactions with owners						
Share-based payments	23			1,078	-8,278	-7,200
Dividends relating to 2018	22				-145,400	-145,400
Total contribution by and distributions to owners		-	-	1,078	-153,678	-152,600
31 December 2019		72,702	506,079	-1,728	-25,939	551,115
1 January 2020		72,702	506,079	-1,728	-25,939	551,115
Comprehensive income						
Net result for the period					114,802	114,802
Other comprehensive income						
Total other comprehensive income, net of tax	24				290	290
Total comprehensive income		-	-	-	115,092	115,092
Transactions with owners						
Share-based payments	23				1,494	1,494
Group contribution					-10,498	-10,498
Total contribution by and distributions to owners		-	-	-	-9,004	-9,004
31 December 2020		72,702	506,079	-1,728	80,148	657,202

Notes are an integral part of the consolidated financial statements.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

#### **GENERAL INFORMATION** 1

DNA Group ("DNA", the "Company") is a national supplier of mobile communication services. The parent company of DNA Group is DNA Plc domiciled in Helsinki, Finland at the registered address Läkkisepäntie 21.

Copies of the Consolidated Financial Statements are available online at www.dna.fi or at the Group parent company head office at Läkkisepäntie 21, 00620 Helsinki, Finland.

DNA is part of the Telenor Group. DNA's parent company is Telenor Holding Finland Oy since 21 August 2019. Telenor ASA is the parent company of the Telenor Group. Copies of the Consolidated Financial Statements are available at Telenor head office at Snarøyveien 30, N-1360 Fornebu, Norway.

DNA Plc's Board of Directors approved the release of these consolidated financial statements at a meeting on 11 February 2021. Under the Finnish Limited Liability Companies Act, shareholders can approve or disapprove the consolidated financial statements in the Annual General Meeting held after the release

#### 2 ACCOUNTING PRINCIPLES

#### **Basis of preparation**

The Consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) the IAS and IFRS standards as well as SIC and IFRIC interpretations applicable as at 31 December 2020. International Financial Reporting Standards refer to the standards and interpretations applicable by corporations set out by the Finnish Accounting Act and other regulations set out on the basis of this ordinance enforced for application in accordance with the procedure stipulated in the regulation (EC) No 1606/2002 of the European Parliament and of the Council. The notes to the Consolidated financial statements also comply with Finnish accounting and corporate legislation complementing the IFRS standards.

The Consolidated financial statements have been prepared under the historical cost convention, as modified by the revaluation of investments, and financial assets and financial liabilities at fair value through the income statement. The consolidated financial statements are presented in thousand euros

#### New and amended standards adopted by the Group

The Group has adopted the following standards and amended standards during the financial year commencing 1 January 2020:

#### **Definition of Material – Amendments** to IAS 1 and IAS 8

The IASB has made amendments to IAS 1 Presentation of Financial Statements and IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors which use a consistent definition of materiality throughout International Financial Reporting Standards and the Conceptual Framework for Financial Reporting, clarify when information is material and incorporate some of the guidance in IAS 1 about immaterial information.

In particular, the amendments clarify:

- that the reference to obscuring information addresses situations in which the effect is similar to omitting or misstating that information, and that an entity assesses materiality in the context of the financial statements as a whole, and
- the meaning of "primary users of general purpose financial statements" to whom those financial statements are directed, by defining them as "existing and potential investors, lenders and other creditors" that must rely on general purpose financial statements for much of the financial information they need.

Amendments to IFRS 9, IAS 39 and IFRS 17: Interest Rate Benchmark Reform

**Amendments to IFRS 3 Business Combinations: Definition of Business** 

Amendment to IFRS 16: Leases Covid 19-Related **Rent Concessions** 

These changes have not had material impact on the Group.

#### **Subsidiaries**

The Consolidated financial statements comprise the parent company DNA Plc and all its subsidiaries. Subsidiaries are all entities over which the Group has control. The Group controls an entity when the group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power to direct the activities of the entity.

The acquisition method of accounting is applied to business combinations. The consideration transferred for the acquisition of a subsidiary is the fair values of the assets transferred, the liabilities incurred and the equity interests issued by the Group. Acquisition-related costs are expensed as incurred. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. On an acquisitionby-acquisition basis, the Group recognises any non-controlling interest in the acquiree either at fair value or at the non-controlling interest's proportionate share of the acquirees' net assets.

The excess of the consideration transferred, the amount of any non-controlling interest in the acquiree and the acquisition-date fair value of any previous equity interest in the acquiree over the fair value of the group's share of the identifiable net assets acquired is recorded as goodwill.

Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are de-consolidated from the date that control ceases.

All inter-company transactions, receivables, liabilities, unrealised gains and internal profit distribution are eliminated in the consolidated financial statements. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the transferred asset. Distribution of profit between parent company shareholders and non-controlling shareholders is presented in the income statement, and

#### Joint arrangements

Joint arrangement refers to an arrangement where two or more entities jointly control an arrangement. Joint arrangements are classified either as a joint venture or a joint operation. A joint venture is a joint arrangement whereby the Group has rights to the net assets of the arrangement, whereas in a joint operation, the Group has rights to the assets, and obligations for the liabilities, relating to the arrangement.

non-controlling interest in equity is presented in the balance sheet as a separate component of shareholder's equity. The Group did not have any non-controlling shareholders during the 2019-2020 financial periods.

#### **Associated companies**

Associated companies are companies in which the Group has a significant influence. A significant influence is realised if the Group holds more than 20 per cent of the voting rights or otherwise has a significance influence without exercising full control.

Associated companies are consolidated using the equity method. If the Group's share of the associated companies' losses exceeds the carrying amount of the investment, the investment is recognised in the balance sheet at zero value and the portion of the losses exceeding the carrying amount is not consolidated unless the Group has agreed to meet the associated companies' obligations. Unrealised profits between the Group and its associated companies are eliminated to the extent of the Group's share of ownership. The investment in each associated company includes goodwill arising from the acquisition. The Group's share of the associated companies' result for the financial year corresponding the Group's share of ownership is recognised separately below the operating result line. The Group's share of its associates' movements in other comprehensive income is recognised in the Group's other comprehensive income. The Group's associates have not had any such items during the financial years 2019 or 2020.

Suomen Yhteisverkko Oy, established during the reporting period 2014 is accounted for in accordance to IFRS 11 as a joint operation. The parties control the arrangement jointly. According to the contractual agreement, all decisions on essential operations of the company require unanimous agreement by both parties. The joint arrangement is classified as a joint operation. The contractual arrangement establishes the owners of Suomen Yhteisverkko Oy rights to the assets and obligations for liabilities, relating to the arrangement, and the parties' rights to the corresponding revenues and obligations for the corresponding expenses. DNA recognises its share of Suomen Yhteisverkko Oy's assets, liabilities, revenues and expenses in its consolidated financial statements.

#### Segment reporting

The reporting on the operating segments is consistent with the internal reporting to the chief operating decision maker and the DNA's operating segments forms also the reportable segments. The CEO, who is responsible for strategic and operative decisions, has been nominated the chief operating decision maker to make decisions about resources to be allocated to the segments and to assess their performance.

#### **Foreign currency translation**

The consolidated financial statements are presented in euro, which is the functional and presentation currency of the Group's parent company.

#### **Foreign currency transactions**

Foreign currency transactions are translated into functional currency applying the exchange rates valid on the date of the transaction. Monetary items denominated in foreign currency are translated into functional currency applying the exchange rates quoted on the balance sheet date.

Gains and losses on foreign currency transactions and translation of monetary items are recognised in the income statement. Exchange gains and losses related to business operations are included in other operating income or expenses.

#### Property, plant and equipment

Items of property, plant and equipment have been carried at their historical cost less accumulated depreciation and impairment.

If an item consists of several components with varying useful lives, each component is treated as a separate asset. In this case, the cost of replacement is capitalised. In other cases, subsequent costs are included in the carrying amount of the asset only when it is probable that the future economic benefits that are attributable to the asset will flow to the Group and the cost of the item can be measured reliably. Other repair and maintenance costs are recognised against profit or loss as they are incurred.

Depreciation on assets is calculated using the straight-line method over the estimated useful lives. Land is not recognised as a depreciable asset.

The depreciation periods are as follows:

#### **Buildings and constuctions**

25 years
10–25 years

#### Machinery and equipment

Networks	5–15 years
Machinery and equipment	3–15 years

Residual values and useful lives are reviewed at the end of each reporting period and, if appropriate, adjusted to reflect any changes in the expectation of financial benefit.

Depreciation on property, plant and equipment ceases when the asset is classified as held for sale.

Capital gain or loss on the decommissioning and disposal of property, plant and equipment are included in other operating income or other operating expenses.

#### Intangible assets

#### Goodwill

Goodwill arises on the acquisition of subsidiaries and represents the excess of the consideration transferred over the Group's interest in the fair value of the identifiable net assets acquired at the acquisition date. Goodwill arising from business combinations is included in intangible assets. Goodwill is tested annually for impairment and carried at cost less accumulated impairment losses. Impairment losses on goodwill are not reversed. Goodwill is allocated to operating segments for the purpose of impairment testing.

#### **Research and development expenditure**

Research expenditure is recognised as an expense in the income statement. Expenditure for the development of new or improved products is capitalised as intangible assets in the balance sheet when the product is technically feasible and commercially viable and it is likely that the future economic benefits attributable to the development expenditure will go to the company Capitalised development expenditure comprises material, work and testing expenses that are directly attributable of completing the product for its intended use. Development costs previously recognised as an expense are not recognised as an asset in a subsequent period. Intangible assets are amortised from the date they are ready for use. Subsequent the initial recognition, capitalised development expenditure is carried at cost less accumulated amortisation and impairment. Currently the Group has no uncompleted capitalised development expenditure.

#### **Contractual customer base**

Contractual customer base acquired in a business combination is recognised at fair value at the acquisition date. The contractual customer base has a finite useful life and is carried at cost less accumulated amortisation. Amortisation is calculated using the straight-line method over the expected life of the customer base.

reliably.

Brand

Inventories are stated at the lower of cost or probable net realisable value. Net realisable value is the estimated selling price in the ordinary course of business less estimated cost to sell. Inventories are stated at the weighted average price.

#### Other intangible assets

Intangible assets are recorded at historical cost in the balance sheet only when it is probable that the future economic benefits that are attributable to the asset will flow to the Group and the cost can be measured

Intangible assets with finite useful life are recognised as an expense on a straight-line basis in the income statement over their known or foreseeable useful life.

Following the change in ownership structure, DNA has reassessed its operating environment conditions and thereby concluded that the estimated useful lives of brands were no longer accurate and current operating conditions no longer support the estimated finite useful lives. Thus, the brands' useful lives were reassessed to be indefinite and depreciations were stopped as of 1 September 2020.

#### The useful lives of other intangible assets are as follows: Development costs 3 years Customer contracts and the related customer relationships 1-20 years IT software 3-10 years Indefinite useful life

Spectrum license 17-20 years Other intangible assets 2-10 years

#### Inventories

#### Lease agreements

DNA Plc mostly acts as a lessee. The Group enters into agreements to lease office premises, equipment facilities and aerial sites in particular. For office premises, the average lease period is 2 to 5 years and for equipment facilities 4 to 7 years. Due to the nature of leases, the Group's most essential contracts are related to leased premises and equipment spaces. In addition, the Group has essential individual agreements related to technology which have an essential impact on the assets and liabilities on the balance sheet. After consideration, DNA does not separate non-lease components from associated lease components and report lease components and non-lease components as a single lease component. DNA Plc uses the exemption for short-term leases. Lease payments associated with short-term leases are recorded as an expense. Lease agreements are reported in the profit and loss as depreciation and interest expense.

Following the change in ownership structure, DNA has reassessed its operating environment conditions and thereby concluded that certain lease agreements, previously classified as short-term, were in the current operating conditions re-estimated to be long-term. Thus, the lengths of these agreements were reassessed to 3-5 years as of 1 September 2020.

For more information on lease agreements, please see note 30.

#### Impairment of property, plant and equipment and intangible assets

Goodwill and intangible assets in progress are tested for impairment annually and whenever there is any indication of impairment of an asset. Intangible assets with finite useful lives and tangible assets, including Right-of Use assets, are tested for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable.

For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash inflows which are largely independent.

Recoverable amount is the higher of the asset's fair value less costs to sell, or the value in use. Value in use refers to the estimated future net cash flows obtainable from the asset or a cash generating unit (CGU), which are discounted to their present value. The discount rate is the pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the asset.

An impairment loss is recognised when the asset's carrying amount exceeds its recoverable amount. An impairment loss is immediately recognised in the income statement. If an impairment loss is recognised for a CGU, the loss is first allocated to reduce goodwill on the CGU and then to reduce other assets of the unit on a pro-rata basis. When an impairment loss is recognised, the useful life of the amortised asset is reassessed. In respect of assets other than goodwill, an impairment loss is reversed if there is a change in the estimates used to determine the recoverable amount for the asset. However, the reversal will not exceed the carrying amount that the asset would have if an impairment loss had not been recognised. An impairment loss for goodwill cannot be reversed.

#### **Employee benefits**

#### **Retirement benefit obligations**

The Group's employee pension plans are managed by external insurance companies. The TyEL pension insurances managed by the pension insurance companies are treated as defined contribution plans.

A defined contribution plan is a pension plan under which the Group pays fixed contributions into a separate entity. The Group has no legal or constructive obligations to pay further contributions if the fund does not hold sufficient assets to pay all employees the benefit relating to employee service in the current and prior periods. Post-employment plans other than defined contribution plans are defined benefit plans.

Defined benefit plans generally pay an agreed benefit at retirement, determined by a formula based on one or more factors, such as the employee's age at retirement, years of service and compensation earned while in employment.

Net defined benefit plan liability is reported in the balance sheet at present value at the end of the annual reporting period. The fair value of any plan assets is deducted from the present value. The Group's obligations with regard to defined benefit plans are based on unbiased actuarial assumptions using the projected unit credit method. The present value of the obligation is determined by using the market yields of high-quality bonds issued by companies as the discount rate. These bonds are issued in the currency in which the benefits are to be paid and their maturity corresponds in essential aspects to the maturity of the pension obligation being considered.

Gains or losses resulting from actuarial losses or past service costs are recognised in the statement of other comprehensive income when they occur.

Past service costs are recognised immediately at fair value through the income statement.

More information regarding share-based payments is presented in note 23.

In contribution-based plans, the Group makes payments to publicly or privately managed pension insurances, which are mandatory, contract-based or voluntary. The Group has no other payment obligations apart from these. The payments are recognised as employee expenses when they fall due. Payments made in advance are recognised as assets in the balance sheet to the extent there are economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

#### Share-based payments

Long-term share incentive schemes for DNA senior executives and other key personnel DNA Plc's Board of Directors has resolved on 3 October 2019 to terminate DNA's long-term share-based incentive schemes for senior executives and other key employees. The Board of Directors has also resolved on the payment of rewards thereunder in cash. In respect of the PSP programmes 2018-2020 and 2019–2021 as well as the RSP programme 2019-2021, the payment of the cash reward to around 70 participants took place on 20 June 2020. Payments of the cash reward were conditional on the participants' employment continuing until the payment of the reward or that the participant is a good leaver in accordance with the applicable terms and conditions.

Telenor has a long-term share incentive scheme for top executives and critical experts, where they can earn a cash bonus of up to 15–30% of annual base salary, which will be used to purchase Telenor's shares. Remuneration is granted on the basis of the profit development of the two years preceding the payment of the remuneration.

In addition, Telenor offers employees the opportunity to participate in the Employee Share Plan program, where employees are allowed to invest a certain portion of their annual salary in Telenor shares, and where they also have the opportunity to earn bonus shares based on Telenor share price performance.

#### **Provisions and contingent liabilities**

Provisions are recognised when the Group has a legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation and the amount can be reliably estimated. Provisions are measured at the present value of the expenditure required to settle the obligation. The discount rate used to determine the present value reflects current market assessments of the time value of money at the time of review and the risks involved in the obligation. Where the Group expects some of the obligation to be reimbursed by a third party, the reimbursement is recognised as a separate asset but only when it is virtually certain.

A restructuring provision is recognised when the Group has prepared a detailed restructuring plan and initiated its implementation or notified thereof.

The Group recognises a provision for onerous contracts when the expected benefits to be derived from a contract are less than the unavoidable costs of meeting the obligations under the contract. Provisions are not recognised for future operating losses.

A provision for asset retirement obligation is recognised when the Group is under contractual or constructive obligation regarding dismantling and demolition of leased equipment and aerial sites, and telephone poles and masts.

#### Current and deferred income tax

The tax expense for the period comprises current and deferred income tax. Income tax is recognised in the income statement, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case, the tax is also recognised in other comprehensive income or directly in equity, respectively. The current income tax charge on taxable income for the year is calculated using the tax rate enacted at the balance sheet date adjusted by any income taxes for prior periods.

Deferred income tax is recognised on temporary differences arising between the carrying amount of assets and liabilities and their tax bases. However, deferred tax liabilities are not recognised if they arise from the initial recognition of goodwill or if it arises from initial recognition of an asset or liability in a transaction other than a business combination that, at the time of the transaction, affects neither accounting, nor taxable profit or loss.

The most significant temporary differences arise from the depreciation of property, plant and equipment and fair value measurement on business combinations, unused tax losses and unused taxable depreciation.

Deferred income tax is determined using tax rates enacted by the balance sheet date.

Deferred tax assets are recognised only to the extent that it is probable that future taxable profit will be available against which the temporary difference can be utilised.

#### **Revenue recognition**

Contractual performance obligations include voice, data, operator and TV services as well as mobile and data terminal equipment. One contract may include several performance obligations and DNA may agree on the delivery of several services or combinations of services and equipment to a customer. Those service and equipment contracts that have been signed with a customer at the same time are treated as one contract in revenue recognition. Prices specified in the contract are used as transaction prices, which are allocated to each performance obligation in proportion to the standalone selling price. These are determined based on the standalone selling prices of the products included in the contract at time of sale.

A performance obligation may be fulfilled over time or at a point in time, and the main criterion is the transfer of control. Subscription service contracts mainly comprise performance obligations that are satisfied over time. The performance is carried out throughout the contract period, and discounts and

activation fees are allocated evenly throughout the contract period. For performance obligations that are satisfied at a certain point in time, such as mobile equipment or services independent of other services, the customer is deemed to gain control at the entry to contract or at the time the separate service is ordered. The customer pays for the mobile equipment fully at the time of sale or by monthly payments throughout the contract period. Monthly service fees are paid by monthly payments throughout the contract period.

The time for the payment of a performance obligation may be different from the time of recognition. According to management evaluation, no financing component applies to the performance obligations. Revenue from monthly services is recognised when the service is performed even though discounts are generally given in the beginning of the contract period. Revenue from the sales of mobile devices is recognised at the time of sale, i.e. when the device is transferred to the customer, regardless of whether the customer pays for the device fully at the time of sale or by monthly payments throughout the contract period.

A customer has the right to cancel the service contract and return the device to DNA for 14 days. If the customer cancels the contract, the activation fee is not returned to the customer. No allocation applies to the refund right in accounting, and returns are processed as normal refunds. Revenue has not been adjusted by the estimated amount of refunds as they are expected to be low.

Mobile devices have an extended warranty of 3 years. During the warranty period, DNA is obliged to service or replace the mobile device. In terms of accounting, there are no essential provisions made in relation to the warranty. The prolonged warranty period is not considered a separate performance obligation. A contract may include discounts, such as a lower activation or monthly fee. Discounts are allocated to each performance obligation in proportion to the standalone selling prices and allocated evenly throughout the contract period.

#### Interest and dividend

Borrowing costs are recognised as an expense in the period in which they are incurred.

The time of allocation may differ from the time of payment, because discounts are generally applied at the time of activation or included in the first monthly service fees of the contract period. When a customer purchases several products included in certain product combinations, discounts for these are allocated to the relevant performance obligations in proportion to the standalone selling prices at time of sale. Activation and connection fees are charged for subscription and data services. No individual good or service is transferred, so they are included in the transaction price, which is allocated to each performance obligation in proportion to the standalone selling prices and allocated evenly throughout the contract period. For fixed-term contracts, sales commissions and fees paid on obtaining a contract are recognised as incremental costs and amortised. Incremental costs are amortised over the expected contract period or the customer's average contract period depending on the nature of the purchase cost and the service.

For more information, please see note 5.

Interest income is recognised using the effective interest method, and dividend income is recognised when the right to receive dividend is established.

#### **Borrowing costs**

#### **Financial assets and liabilities**

#### **Classification of financial assets and liabilities**

#### Financial assets

Financial assets are recorded on the settlement date. During the initial recognition of financial assets, the Group classifies them into the following groups: amortised cost, fair value through profit and loss and fair value through other comprehensive income. Classification depends on the business model in which the financial asset is held and the contractual terms of the financial asset. Financial assets are derecognised when the right to receive the contractual cash flows has expired and the Group has transferred substantially all risks and rewards of ownership.

#### Impairment of financial instruments

According to the impairment model, impairment provisions must be recognised based on expected credit losses. At DNA, the impairment model applies to the recognition of impairment loss of trade receivables. DNA applies a simplified approach and a provision matrix for trade receivables as trade receivables do not have a significant financing component. Accordingly, they are measured for impairment purposes at an amount equal to lifetime expected credit losses. The approach based on expected credit losses is forward-looking, and expected default rates are based on historical realised credit losses. The lifetime expected credit loss allowance is calculated by multiplying the gross carrying amount of trade receivables by the lifetime expected credit loss rate. The changes in expected credit losses will be recognised in profit and loss. Regarding assets measured at amortised cost, DNA is actively monitoring such instruments and will recognise impairment through profit and loss in accordance with the set criteria.

#### Borrowings

Borrowings recognised initially at the fair value of consideration received less transaction costs incurred. Borrowings are subsequently carried at amortised cost using the effective interest method. Borrowings may include both current and non-current borrowings The Group has both current and non-current borrowings. They can be interestbearing or non-interest-bearing. Borrowings are derecognised once the Group's obligations in relation to liability is discharged, cancelled or expired. When a financial liability measured at amortised cost is modified without this resulting in derecognition, a gain or loss is calculated as the difference between the original contractual cash flows and the modified cash flows discounted at the original effective interest rate.

#### **Derivative financial instruments** and hedge accounting

The Group does not currently hold any derivative financial instruments. DNA does not apply hedge accounting.

#### Cash

Cash and cash equivalents consist of cash and bank deposits available on demand. Items classified as cash and cash equivalents have a maximum maturity of three months from the date of acquisition. The related credit accounts in the group accounts are included in current financial liabilities.

#### Share capital

Outstanding ordinary shares are presented in share capital.

#### Critical accounting judgements and key sources of estimation uncertainty

The preparation of financial statements requires the use of accounting estimates which, by definition, will seldom equal the actual results. Management also needs to exercise judgement in applying the group's accounting policies. These estimates are based on historical experience and various other assumptions that management believe are reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised and in all subsequent periods.

Management believes that the following areas comprise the most difficult, subjective or complex judgments it has to make in the preparation of the financial statements. For information on accounting policies applied, see the respective sections of note 2 "Accounting policies" to the Audited consolidated financial statements.

#### **Business acquisitions**

Net assets acquired through acquisitions are measured at fair value. The consideration exceeding the fair value of assets acquired is recognized as goodwill. The measurement of fair value of the assets is based on estimated market value of similar assets (tangible assets), estimate of expected cash flows (intangible assets such as customer relationships) or estimate of payments required to fulfil an obligation (such as assumed provisions).

Active markets, where fair values for assets and liabilities are available, exist only seldom for the acquired net assets. Therefore the valuation exercise, which is based on repurchase value, expected cash flows or estimated payments, requires management judgement and assumptions. Management believes that the estimates and assumptions used are sufficiently reliable for determining fair values.

For more information, please see note 5 Business combinations.

**Depreciation and amortisation expenses** Depreciation and amortisation expenses are based on management's estimates of residual value, depreciation and amortisation method and the useful life of property, plant and equipment and intangible assets. Estimates may change due to technological developments, competition, changes in market conditions and other factors and may result in changes in the estimated useful life and in the amortisation or depreciation charges recognised through the income statement. Technological developments are difficult to predict and the Group's views on the trends and pace of development may change over time. Critical estimates in the evaluations of useful lives for tangible and intangible assets include, but are not limited to, licence period and expected developments in technology and markets and in the cash inflows expected to be derived from the use of intangibles such as a brand or customer relationships. The useful lives of property, plant and equipment and intangible assets are reviewed at least annually taking into consideration the factors mentioned above and all other important relevant factors. A change in estimated useful life is a change in accounting estimate, and depreciation and amortisation plans are adjusted prospectively. For additional information on intangible assets as well as property, plant and equipment subject to amortisation and depreciation and their carrying values as of the end of the reporting period, see notes 14 and 15 to the Consolidated financial statements.

#### Valuation of intangible assets and property, plant and equipment

Intangible assets including goodwill represent approximately 34 percent of DNA's total assets in 2020 (37% in 2019) and property, plant and equipment represent approximately 39 percent of DNA's total assets in 2020 (35% in 2019).

#### Impairment testing

The Group has made significant investments in goodwill and other intangible assets including IT systems, licences, acquired brands and customer relationships as well as in property, plant and equipment comprising mainly mobile and fixed broadband network. Goodwill, intangible assets with indefinite useful life and intangible assets not yet in use are tested for impairment annually or more often if indicators of impairment exist, whereas other assets are tested for impairment when circumstances indicate there may be a potential impairment.

The determination of impairments of goodwill and other intangible assets as well as property, plant and equipment involves the use of estimates that include, but are not limited to, the cause, timing, and amount of the impairment. Impairment is based on a large number of factors, such as changes in current competitive conditions, expectations of growth in the telecommunications industry, increased cost of capital, technological obsolescence, discontinuance of services, current replacement costs, prices paid in comparable transactions, and other changes in circumstances that indicate an impairment exists. The identification of impairment indicators, as well as the estimation of future cash flows and the determination of fair values for assets (or groups of assets) require management to make significant judgments concerning the identification and validation of impairment indicators, expected cash flows, applicable discount rates, useful lives, and residual values. When determining the values in use for the cash generating units, additional planning uncertainties are factored in that reflect the risks of macroeconomic development, which could adversely affect future results of operations. The most significant assumptions in goodwill impairment testing comprise of growth in net sales, development of EBITDA, determination of the discount rate (WACC), and long-term growth rate used after the five-year forecast period. The carrying amount of goodwill at 31 December 2020 was EUR 338.7 million (31 December 2019: EUR 338.7 million). Further details on goodwill impairment testing, including a sensitivity analysis, are included in note 15.

#### Lease agreements

Critical judgements and material estimates are mainly related to the length of the lease period as well as the determination of the discount rate.

#### **Provisions**

Provisions for asset retirement obligations related to equipment facilities, masts and telephone poles in use and onerous contracts by DNA are determined based on the net present value (NPV) of DNA's total estimated dismantling or demolition costs for asset retirement obligations and unavoidable costs for onerous costs. The estimates are based on future estimated level of expenses taking into account the effect of inflation, cost-base development and discounting. Assumptions are also used in assessing the time periods for which the asset retirement costs are incurred. Because actual outflows can differ from estimates due to changes in laws and regulations, technology, prices and conditions, and can take place many years in the future, the carrying amounts of provisions are regularly reviewed and adjusted to take into account of any such changes. The discount rate applied is reviewed monthly.

Provisions recognized for future costs related to asset retirement obligations amounted to EUR 11.6 million at 31 December 2020 (EUR 4.8 million at 31 December 2019) and for onerous contracts EUR 0.0 million at 31 December 2020 (EUR 0.0 million at 31 December 2019). The calculation method for asset retirement obligations has been modified due to changes in business environment estimates following the change in ownership structure. This has caused the provision to increase significantly compared to the beginning of year 2020. See note 25 for more information on provisions.

#### **Revenue recognition**

Principal or agent – gross versus net presentation When DNA acts as a principal, income and payments to suppliers are reported on a gross basis in revenue and operating costs. If the DNA sells goods or services as an agent (mainly value added or content services for mobile services) revenue and payments to suppliers are recorded in revenue on a net basis. representing the margin/commission earned. Whether the Group is considered to be principal or agent in a transaction depends on analysis by management of both the legal form and substance of the agreement between the group and its business partners; such judgments impact the amount of reported revenue and operating expenses but do not impact net income or cash flows. Features indicating that the Group is acting as a principal include: responsibility for providing the goods or services and the group has latitude in establishing prices or provides additional goods and services. Features indicating that the Group is acting as an agent include: it does not have exposure to significant risks and rewards associated with the sale of goods or services or the amount it earns is predetermined, being either a fixed fee per transaction or a stated percentage of the amount billed to the customer.

group.

#### New standards and interpretations not yet adopted by the Group

Certain new accounting standards and interpretations have been published that are not mandatory until after 1 January 2021 reporting periods and have not been early adopted by the

Each standard will be adopted by the Group on the effective date, or if the effective date is other than the first day of the reporting period, the next day, subject to endorsement by the EU.

No already published but not yet applied IFRS standards or IFRIC interpretations are expected to have material impact on the Group.

#### Change in accounting methods

The calculation method of the figures presented in these consolidated financial statements differs from that of DNA's previous key figures. The figures are presented the same way as the key figures published by DNA's parent company Telenor ASA except for the figures for total revenues and EBITDA. The difference in total revenues and EBITDA is due to differences in the classification of certain items. The comparability of figures and terminology are explained in a press release published on 28 April 2020.

The release is available on the DNA website: https://corporate.dna.fi/press-releases

#### **3 FINANCIAL RISK MANAGEMENT**

The main objectives of the Group's treasury operations are funding, optimising cost of capital and managing financing risks. Principles of risk managements are defined in the Group treasury policy, approved by the parent company Board of Directors. The policy includes guidelines for raising capital, investing cash surplus and managing finance risk. The Group treasury activities are centralised at the parent company treasury department which coordinates and monitors financing in the subsidiaries and reports to the Group management. The Group liquidity is centralised by using Group accounts and pooling systems. The parent company is responsible for investing the surplus liquidity as well as managing the Group's external funding requirements. Any finance deficit in the subsidiaries will be financed through internal loans within the Group.

The main financial risks in the Group are liquidity, credit and interest rate risk. The objective of the Group financing risk management is to identify and measure the total risk position created by the Group financing operations and to carry out risk management measures to ensure that the total financing risk will not exceed the Group risk-bearing capacity and objectives. The Group's currency risk is not material since its operations are mainly carried out in Finland.

#### Liquidity risk

Liquidity risk refers to situations where the Group's financial assets and extra funding opportunities fall short of the Group's requirements or the cost of raising funding s is higher than the market cost. Creating cash flow forecasts and determining any related uncertainties are the key measures to manage liquidity risk. At the end of 2020, the Group had a strong liquidity position with cash and cash equivalents of EUR 7.6 million (EUR 17.4 million), and borrowings (non-current and current) of EUR 414.6 million (EUR 501.3 million). In addition to cash and

#### Debt maturity analysis

#### 2020

EUR in thousands	Less t	Less than 1 year		1–5 years		over 5 years	
	Interest payment	Repayment	Interest payment	Repayment	Interest payment	Repayme	
Borrowings*	5,163	60,000	13,759	360,096			
Lease liabilities**		39,121		126,390		25,5	
Trade payables	_	119,737	-	_	-		

#### 2019

EUR in thousands	Less t	Less than 1 year		1–5 years		over 5 years	
	Interest payment	Repayment	Interest payment	Repayment	Interest payment	Repaymer	
Borrowings*	5,281	28,810	16,612	215,385	3,446	263,84	
Lease liabilities**		15,601		42,518		22,96	
Trade payables	-	111,315	-	-	-		

\* Borrowings excluding finance leases

\*\* Undiscounted cahs flows of lease liabilities

bank deposits, DNA had group cash pool receivables of EUR 28.6 million (-) and unused credit facilities and other committed credit facilities of EUR 136.1 million (EUR 265.0 million). The Group's cash and bank deposits and undrawn committed credit facilities, excluding group cash pool receivable, amounted to EUR 143.7 million (EUR 282.4 million). The Telenor group internal EUR 200 million credit facility signed in December 2019 matures in December 2024 and during the past year, DNA closed its EUR 200 million commercial paper programme. Planned repayments in 2021 total EUR 60.0 million. The following year's repayments are included in current liabilities. At balance sheet date, the average rate of variable rate loans was 0.0 per cent (0.11 per cent) and variable rate loans constituted 26 per cent (39 per cent) of the Group's borrowings.

Borrowings from financial institutions have variable rates and bonds have fixed rates. The coupon rate of the bond maturing in March 2021 is 2.875 per cent and the coupon rate for the bond maturing in March 2025 is 1.375 per cent.

Total	Total		
Cash flow	Repayment	Interest payment	ent
439,018	420,096	18,922	
191,026	191,026		514
119,737	119,737	-	-
Total	Total		
Cash flow	Repayment	Interest payment	ent
533,380	508,041	25,339	346
81,088	81,088		968
111,315	111,315	-	-



#### **Credit risk**

The Group has a large number of customers and the individual receivable amounts are small, and as such there are no major individual risks. New customers are subjected to credit check as part of the ordering process, and if any existing customers are found to have credit problems, unsecured new sales are not made. In 2020, the impairment loss of trade receivables totalled EUR 3.9 million (EUR 4.4 million). The maximum exposure to credit risk at the reporting date is the carrying value of financial assets. Customer with weaker solvency are required to pay the basic charges in advance as a deposit. Counterparty risk refers to a situation where the other party fails to meet its obligations under the financing agreement. To restrict and monitor the counterparty risk, investments and derivative instruments are managed by counterparty, financial instrument and maturity limits. Counterparty risk mainly relates to the cash and cash equivalents of the company. DNA is not subject to any significant counterparty risk since cash and cash equivalents are distributed to several financial institutions with good credit ratings.

#### Trade receivables and contract assets

Under IFRS 9, DNA can apply a simplified approach for expected credit losses from trade receivables and contract assets, according to which expected credit losses are measured for impairment purposes at an amount equal to lifetime expected credit losses.

For the purpose of determining expected credit losses, trade receivables and contract assets have been grouped based on their credit risk characteristics and historical loss rates. Contract assets are included in non-invoiced items, and their risk characteristics are similar to trade receivables from similar types of contracts. The age distribution of outstanding trade receivables is shown in the following table.

Total	200,153	210,488
Trade receivables more than 180 days overdue	2,635	3,067
Trade receivables 91–180 days overdue	1,359	1,223
Trade receivables 46–90 days overdue	979	2,284
Trade receivables 1–45 days overdue	5,858	7,705
Undue trade receivables	189,323	196,209
EUR in thousands	2020	2019

#### Interest rate risk

The Group's interest rate risk primarily comprises interest rate sensitivity of financial items, referring to the direct effect of changes in the interest rate level on financial items, mainly borrowings, and historically also derivative instruments. DNA's interest rate risk arises from borrowings that are issued at floating rates and expose DNA to cash flow interest rate risk. To manage its interest rate risk, the Group may use interest rate derivatives. At 31 December 2020, DNA did not hedge any of its borrowings (31.12.2019 hedged 0%). At the end of 2020, the Group had no interest rate derivatives (EUR 0 million).

Borrowings issued at fixed rates, mainly the fixed rate bonds, expose the Group to fair value interest rate risk. As at 31 December 2020, 74 per cent of DNA's borrowings were fixed rate (61 per cent).

If interest rates had been one percentage point higher, with all other variables held constant, the calculated post-tax result would have been EUR 0.6 million (EUR –1.4 million) lower and, with the corresponding decrease in interest rates, the calculated post-tax result would have been EUR 0.6 million (EUR +1.4 million) higher. The sensitivity analysis covers the Group's variable-rate loans, cash and cash equivalents.

The sensitivity of the fair value of hedge accounting interest rate swaps to changes had zero effect on equity because the company had no active interest rate swaps at the end of 2020 and 2019.

#### **Capital management**

The objective of the Group's capital management is to support the business operations by optimising the capital structure, as well as increasing shareholder value by maximising return on capital.

The capital structure can be influenced for example through dividend distribution, repayment of capital and planning the cash outflows for investments. The Group management monitors the development of the capital structure for example on the basis of the gearing and equity ratios as well as the det debt to EBITDA ratio. The Group's credit facility agreements do not include financial covenants. The equity ratio on the balance sheet date was 41.3 per cent (38.8 per cent) and net debt to EBITDA ratio was 1.80:1 (1.83:1).

#### **Financial instruments by class**

#### **Financial assets**

Financia	l assets recognised at amortised cost
Trade re	ceivabes <sup>1)</sup>
Other fi	nancial assets recognised at amortised cost
Cash an	d cash equivalents
	l assets recognised at fair value through other nensive income
Total	
Financia	al liabilities
	al liabilities I liabilities recognised at amortised cost
Financia	

Borrowings
Total

Prepayments are excluded from trade and other receivables as they do not represent financial instruments
 Trade and other payables do not include items other than financial liabilities because this analysis is only required for

financial instruments.

2019	2020	
210,488	200,153	
50,035	53,334	
17,423	7,633	
110	111	
278,056	261,231	
2019	2020	
144,840	145,680	
576,495	605,027	
721,335	750,707	

#### SEGMENT INFORMATION 4

The Group's operations are managed and reported according to the following business segments:

DNA's Consumer segment offers consumers diverse telecommunication services such as communication, information, safety and entertainment, including mobile phones and mobile phone subscriptions, broadband (mobile and fixed), data security services, TV services from connections to channel packages as well as fixed telephone connections.

DNA's Corporate segment offers companies and communities nationwide, standardised and easyto-use communication and data network solutions, including SMS, telecommunication and voice services, comprehensive solutions as well as services to domestic and international teleoperators.

The primary key indicators for the segments' result monitoring comprise net sales, EBITDA and operating result. Items not allocated to segments include finance items, share of associates' results and income tax expense.

The DNA Group operates in Finland, domestic operations accounting for a majority of its net sales. In 2020, foreign operations accounted for EUR 21.5 million (EUR 20.7 million).

As the products and services of the Group's extensive portfolio are targeted at the mass market, the Group is not dependent on any single customer.

#### 1 Jan-31 Dec 2020

EUR in thousands				
	Consumer	Corporate		
Business segments	segment	segment	Unallocated	Group total
Net sales	709,569	224,926		934,495
EBITDA	258,353	74,261		332,613
Depreciation, amortisation and				
impairments	121,269	59,926		181,196
Operating result, EBIT	137,083	14,335		151,418
Net finance items			-8,010	-8,010
Share of associates' result			12	12
Result before income tax				143,420
Net result for the period				114,802
Capital expenditure*	198,497	125,045	-	323,541
Employees at end of year	899	710		1,609

#### 1 Jan-31 Dec 2019

EUR in thousands				
Business segments	Consumer segment	Corporate segment	Unallocated	Group total
Net sales	720,152	225,816		945,968
EBITDA	233,532	72,043		305,575
Depreciation, amortisation and impairments	111,133	60,751		171,883
Operating result, EBIT	122,399	11,292		133,692
Comparable operating result, EBIT	128,047	13,044		141,091
Net finance items			-9,094	-9,094
Share of associates' result			14	14
Result before income tax				124,612
Net result for the period				98,819
Capital expenditure*	98,467	60,240		158,707
Employees at end of year	933	691		1,624

\* Capital expenditure comprise additions to intangible and tangible assets, excluding business combinations, and additions relating to finance lease agreements and decommissioning obligations. Additionnally, capital expenditure include annual cash instalments for capitalised spectrum licenses. Unallocated capital expenditure comprise sales commissions.

The primary key indicators for the segments' profit and loss monitoring comprise net sales, EBITDA and operating result. The company believes that the EBITDA measure provides meaningful supplemental nformation to the company management and the readers of its financial statements by excluding tems that may not be indicative of the company's operating result or cash flows.

EBITDA is not prepared in accordance with IFRS and s therefore considered a non-IFRS financial measure, which should not be viewed in isolation or as a substitute to the equivalent IFRS financial measures. BITDA should not be considered as an alternative to (a) operating result or net result for the period as measure of operating performance, (b) cash flows from operating, investing or financing activities as measure of the company's ability to meet its cash needs or (c) any other IFRS financial measures, or as measure of performance or liquidity.



#### **REVENUE FROM CONTRACTS WITH CUSTOMERS** 5

#### Aggregation of revenue

The group revenue consists of income from contracts with customers. The Consumer segment revenue in 2020 was EUR 709.6 million (EUR 720.2 million) and the Corporate segment revenue was

EUR 225.0 million (EUR 225.8 million). Segment revenue is derived from the transfer of goods and services in the following product lines over time and at a point in time.

Timing of revenue recognition	Point in time 2020	Over time 2020	Point in time 2019	Over time 2019
Subscription and traffic		500,095		486,000
Interconnect revenues		40,746		40,000
Mobile revenues subscriptions		540,841		526,000
Other mobile revenues		10,720		10,000
Total mobile revenues		551,561		536,000
Non-mobile revenues	149,134	18,858	160,023	17,070
Other revenues <sup>1)</sup>		3,794		3,875
Total revenues mobile operation	149,134	574,212	160,023	556,945
Telephony		16,768		18,000
Internet and TV		147,193		145,000
Other revenues		31,188		50,000
Total retail revenues		195,149		214,000
Wholesale revenues		16,000		15,000
Total revenues fixed operation		211,149		229,000
Total revenues	149,134	785,361	160,023	785,945

1) Other revenues consist of rental income and income from the sale of assets.

#### Assets and liabilities related to contracts with customers

## DNA has recognised the followoing contract

assets related to revenue. Contract assets include deferred discounts. Discounts are recognised evenly throughout the contract period.

EUR in thousands	2020	2019
Contract asset	6,222	8,873
Loss allowance	-56	-80
Total contract assets	6,166	8,793

DNA hs recognised the followoing contract libility related to revenue. The debt includes activation and connection fees as well as adjustments to subscription and device bundles as a result of the allocation of separate performance obligations on the basis of their relative standalone selling prices. Under the new guidance, activation and connection fees are recognised during the contract period.

EUR in thousands	2020	2019
Contract liabilities	3,254	4,689

#### Significant changes in contract assets and liabilities

Contract assets have decreased by EUR 2.7. million due to decreased connection-equipment sales.

Contract liabilities have decreased EUR 1.4 million. The decrease is mainly due to changes in accruals of connection fees.

#### Assets recognised from costs to obtain a contract

In addition to the contract balances disclosed above, DNA has also recognised an asset in relation to costs to obtain a contract. The asset is recognised as a cost throughout the contract period consistent with the pattern of recongition of the associated revenue.

EUR

Asse incu at 31

Cost profi peric

#### Liabilities related to contracts with customers

The following table shows how much of the revenue recognised in the current reporting period relates to carried - forward liabilities.

EUR in thousands	2020	2019
Revenue recognised that was included in the contract liability balance at the beginning of the period	2,876	2,440
Total	2,876	2,440

Management expects that 53 per cent (51%) of the transaction price allocated to the unsatisfied contracts as of 31 December 2020 will be recognised as revenue during the next reporting period EUR -1.6 million (EUR -2.1 million). The remaining 47 per cent (49 per cent) or EUR -1.4 million (EUR -2.1 million) will be recognised during 2021 or later.

The figure above does not include variable consideration, which is constrained.

All other contracts are for periods of one year or less or are billed based on time incurred. As permitted under IFRS 15, the transaction price allocated to these unsatisfied contracts is not disclosed.

in thousands	31 Dec 2020	31 Dec 2019	
et recognised from costs rred to obtain a contract 1 December	68,438	63,522	
ts recognised throught it and loss during the od	32,041	30,237	31

#### **6 OTHER OPERATING INCOME**

Other income Total	2,730 <b>5,994</b>	535 <b>3,875</b>
Rental income	3,259	3,327
Net gain on sale of non-current assets	5	13
EUR in thousands	2020	2019

Other operating income is included in the net sales presented in the consolidated profit and loss statement.

#### **7 OTHER OPERATING EXPENSES**

EUR in thousands	2020	2019
Maintenance expenses	44,851	44,033
Rental expenses	16,613	25,016
External services	6,316	7,607
Other expenses	36,175	41,149
Total	103,954	117,805

#### Auditor fees

EUR in thousands	2020	2019
Ernst & Young Oy		
Audit fees	395	157
Actions referred to in Section 1.1.2 of the Finnish Auditing Act		8
Tax services	35	
Other services	149	60
Total	579	225



#### **DEPRECIATION, AMORTISATION AND IMPAIRMENT** 8

EUR in thousands	2020	2019
Depreciation and amortisation charges per category		
Intangible assets		
Customer base	4,284	4,214
Brand <sup>1)</sup>	902	2,221
Other intangible assets	43,630	37,722
Total	48,816	44,157
Property, plant and equipment		
Buildings and constructions	4,803	7,428
Machinery and equipment	101,488	102,304
Total	106,291	109,732
Right of use assets <sup>2)</sup>		
Other intangible assets	433	
Land and water	387	336
Buildings and constructions	24,398	16,604
Machinery and equipment	872	1,054
Total	26,089	17,995
Total depreciation, amortisation and impairment	181,196	171,883

1) Following the change in ownership structure, DNA has reassessed its operating environment conditions and thereby concluded that the estimated useful lives of brands were no longer accurate and current operating conditions no longer support the estimated finite useful lives. Thus, the brands' useful lives were reassessed to be indefinite and depreciations were stopped as of 1 September 2020.

2) Following the change in ownership structure, DNA has reassessed its operating environment conditions and thereby concluded that certain lease agreements, previously classified as short-term, were in the current operating conditions re-estimated to be long-term. Thus, the lengths of these agreements were reassessed to 3-5 years as of 1 September 2020 and they were recognised in the balance sheet.

#### **9 EMPLOYMENT BENEFIT EXPENSES**

EUR in thousands	2020	2019
Wages and salaries	94,793	90,000
Pension expenses – defined contribution plan	14,595	14,087
Pension expenses – defined benefit plan	-31	-44
Share-based payments	2,037	6,215
Other personnel expenses	3,291	2,463
Total	114,685	112,720

#### Number of personnel, average

	1,021	1,017
Total	1,621	1,617
Corporate business	715	696
Consumer business	906	921

Key management compensations are presented in note 32 Related party transactions.

#### **10 FINANCE INCOME**

Total	530	496
Dividend income from other investments	179	40
Interest income from receivables	351	456
EUR in thousands	2020	2019

#### **11 FINANCE EXPENSE**

#### EUR in thousands

Interest expense

Other financial expenses <sup>1)</sup>

#### Total

1) Other financial expenses include a one-time financial cost of EUR 0.0 million (EUR 0.5 million) due to re-financing of bonds. Financial expenses related to lease liabilities amounted to EUR 1.0 million (EUR 1.3 million).

8,539	9,590
2,723	3,020
5,816	6,570
2020	2019

#### **12 INCOME TAX EXPENSE**

EUR in thousands	2020	2019
Income tax, current year	-22,219	-22,914
Income tax, previous years	362	-86
Change in deferred tax	-6,762	-2,793
Total	-28,618	-25,793

Reconciliation of the income tax expense and the taxes calculated at the Finnish tax rate:

Additional deductible expenses	56	49
Share of associates' results net of tax		3
Tax losses of which no deferred income tax asset was recognised		-1,722
Income taxes from previous years	362	-86
Non-deductible expenses	-393	-460
Income not subject to tax	40	1,345
Tax effects of:		
Income tax at Finnish tax rate 20 per cent	-28,684	-24,922
Net result before tax	143,420	124,612

#### **13 EARNINGS PER SHARE**

Basic earnings per share is calculated by dividing the net result attributable to owners of the parent for the financial period, by the weighted average number of outstanding shares during the financial period. Earnings per share adjusted for dilution effect is calculated by including the potential dilution effect of the share-based reward plan.

	1-12/2020	1–12/2019
Net result attributable to owners of the parent, (EUR 1,000)	114,802	98,819
Weighted average number of shares (thousands)	132,182	132,087
Basic earnings per share (EUR/share)	0.87	0.75
Weighted average number of shares for the purpose of calculating EPS adjusted for dilution (thousands)	132,182	132,087
Earnings per share adjusted for dilution effect (EUR/share)	0.87	0.75



#### 14 PROPERTY, PLANT AND EQUIPMENT

EUR in thousands	Land and water	Buildings and constructions	Machinery and equipment	Prepayments and non-current assets under construction	Total
31 December 2018					
Cost	713	52,840	1,578,632	46,590	1,678,775
Accumulated depreciation	-	-36,930	-1,229,294	-	-1,266,224
Net book amount	713	15,910	349,338	46,590	412,550
Year ended 31 December 2019					
Opening net book amount	713	15,910	349,338	46,590	412,550
Additions and transfers	-	6,229	109,198	16,824	132,251
Disposals	-	-2,524	2,409	-6,084	-6,198
Accumulated depreciation relating to disposals	-	1,705	-3,134	-	-1,429
Depreciation charge	-	-7,428	-102,304	-	-109,732
Closing net book amount	713	13,893	355,507	57,329	427,442
31 December 2019					
Cost	713	56,549	1,690,236	57,329	1,804,827
Accumulated depreciation	-	-42,655	-1,334,730	-	-1,377,385
Net book amount	713	13,893	355,507	57,329	427,442
Year ended 31 December 2020					
Opening net book amount	713	13,893	355,507	57,329	427,442
Additions and transfers	-	13,082	133,034	-7,857	138,259
Disposals	-	-	-310	-	-310
Accumulated depreciation relating to disposals	-	-	2,618	-	2,618
Depreciation charge	-	-4,803	-101,488	-	-106,291
Closing net book amount	713	22,172	389,360	49,473	461,717
31 December 2020					
Cost	713	69,631	1,822,958	49,473	1,942,776
Accumulated depreciation	-	-47,458	-1,433,600	-	-1,481,059
Net book amount	713	22,172	389,360	49,473	461,717

#### 15 INTANGIBLE ASSETS AND IMPAIRMENT TESTING

EUR in thousands	Goodwill	Customer base	Brand	Other intangible assets	Prepayments and non- current assets under construction	Total intangible assets
31 December 2018						
Cost	431,685	130,475	41,819	426,764	31,933	1,062,676
Accumulated amortisation and impairment	-104,479	-80,324	-21,442	-334,386	-3,057	-543,688
Net book amount	327,206	50,151	20,377	92,378	28,876	518,989
1 January 2019						
Cost	431,685	130,475	41,819	426,764	31,933	1,062,676
Accumulated amortisation and impairment	-104,479	-80,324	-21,442	-334,386	-3,057	-543,688
Opening net book amount	327,206	50,151	20,377	92,379	28,876	518,989
1 January–31 December 2019						
Opening net book amount	327,206	50,151	20,377	92,379	28,876	518,989
Additions and transfers	11,499	3,027	4,925	60,768	-18,320	61,899
Disposals	-	-	-	-11,206	-958	-12,164
Amortisation relating to disposals	-	-	-	10,701	-	10,701
Amortisation charge	-	-4,214	-2,221	-37,722	-	-44,157
Closing net book amount	338,706	48,964	23,080	114,919	9,599	535,268
31 December 2019						
Cost	443,184	133,502	46,744	476,326	12,655	1,112,412
Accumulated amortisation and impairment	-104,479	-84,538	-23,663	-361,407	-3,057	-577,144
Net book amount	338,706	48,964	23,080	114,919	9,599	535,268
1 January 2020						
Cost	443,184	133,502	46,744	476,326	12,655	1,112,412
Accumulated amortisation and impairment	-104,479	-84,538	-23,663	-361,407	-3,057	-577,144
Opening net book amount	338,706	48,964	23,080	114,919	9,599	535,268

EUR in thousands	Goodwill	Customer base	Brand	Other intangible assets	Prepayments and non- current assets under construction	Total intangible assets
1 January–31 December 2020						
Opening net book amount	338,706	48,964	23,080	114,919	9,599	535,268
Additions and transfers	-	-	-	45,457	-1,595	43,862
Disposals	-	-	-	-5,606	-	-5,606
Amortisation relating to disposals	-	-	-	5,606	-	5,606
Amortisation charge	-	-4,284	-902	-43,630	-	-48,816
Closing net book amount	338,706	44,680	22,179	116,747	8,003	530,314
31 December 2020						
Cost	443,184	133,502	46,744	516,177	11,060	1,150,669
Accumulated amortisation and impairment	-104,479	-88,822	-24,565	-399,432	-3,057	-620,354
Closing net book amount	338,706	44,680	22,179	116,746	8,003	530,314

#### Impairment testing

In order to carry out impairment testing, goodwill and brands are allocated to cash-generating units (CGUs) in accordance with DNA's business organisation. The balance sheet values of all CGUs are subjected to an annual impairment testing. The recoverable amount (the higher of an asset's fair value less costs to sell and its value in use) of each CGU is defined as the value in use according to the projected discounted cash flows (the DCF method). Cash flow projections are based on the plans approved by management, covering a five-year period. Management considers the projections to reflect development to date and other information available from external sources. The (before tax) discount rate (weighted average cost of capital, WACC) used in testing represents 6.6-7.0 per cent depending on the segment.

#### **Goodwill allocation**

Goodwill is allocated to DNA's cash-generating units as follows:

Total	338,706	338,706
Corporate segment	146,483	146,483
Consumer segment	192,222	192,222
EUR in thousands	2020	2019

#### Applied parameters used in impairment testing and sensitivity analysis

Applied parameters 2020 Applied forecast parameters	Consumer segment 2020	Corporate segment 2020
Average growth in net sales, %*	1.9	3.8
Average operating margin, %*	39.9	35.9
Average investment, % of net sales*	16.8	24.0
Growth after the forecast period, %	0.9	2.0
WACC, %	7.0	6.6
Amount of headroom, EUR million	2,179	292

\* Five-year forecast period average

The growth rate forecasted after five years was depending on the segment 0.9-2.0 per cent.

The impairment test indicated that the recoverable amounts of the CGUs exceeded their balance sheet values and their goodwill have not been impaired. The assumptions used are based on management's best judgement based on the information available a the publication of the financial statements.

The key assumptions used were growth in net sales, development of profitability, weighted average cost of capital (WACC) as well as the cash flow growth rate after the five-year forecast period. The major sensitivities in the result are associated with the forecasted net sales and levels of profitability.



Corporate

The table below illustrates the change in percentage points for the key forecacast parameters before the fair value falls below the carrying value (and other parameters remaining unchanged).

	Consumer segment	Corporate segment
Sensitivity analysis of forecast parameters	2020	2020
Average EBITDA, % of net sales	-17.3	-5.3
WACC, %	15.3	3.2

# **16 INVESTMENTS IN ASSOCIATES**

31 December	1,228	1,219
Share of the result for the financial period	8	10
1 January	1,219	1,209
EUR in thousands	2020	2019

There was no goodwill related to the carrying value of associated companies in 2020 and 2019.

# Financial information on the Group's associates, including assets, liabilities, net sales as well as the Group's share of the results.

EUR in thousands

					Share of	Croup
2020	Domicile	Assets	Liabilities	Net sales	result	Group holding
Suomen Numerot Numpac Oy	Helsinki	797	202	1,792	12	33%
Kiinteistö Oy Otavankatu 3	Pori	2,867	56	217	0	36%
Kiinteistö Oy Siilinjärven Toritie	Siilinjärvi	326	36	31	0	38%
2019	Domicile	Assets	Liabilities	Net sales	Share of result	Group holding
Suomen Numerot Numpac Oy	Helsinki	908	338	1,790	14	33%
Kiinteistö Oy Otavankatu 3	Pori	2,924	108	317	0	36%
Kiinteistö Oy Siilinjärven Toritie	Siilinjärvi	331	39	53	0	38%

2020	Domicile	Assets	Liabilities	Net sales	Share of result	Group holding
Suomen Numerot Numpac Oy	Helsinki	797	202	1,792	12	33%
Kiinteistö Oy Otavankatu 3	Pori	2,867	56	217	0	36%
Kiinteistö Oy Siilinjärven Toritie	Siilinjärvi	326	36	31	0	38%
2019	Domicile	Assets	Liabilities	Net sales	Share of result	Group holding
Suomen Numerot Numpac Oy	Helsinki	908	338	1,790	14	33%
Kiinteistö Oy Otavankatu 3	Pori	2,924	108	317	0	36%
Kiinteistö Oy Siilinjärven Toritie	Siilinjärvi	331	39	53	0	38%

# Interest in joint arrangement

#### Suomen Yhteisverkko Oy

The joint arrangement was established in 2014 and is classified as a joint operation. The contractual arrangement establishes the parties' rights to the assets and obligations for liabilities, relating to the arrangement, and the parties' rights to the corresponding revenues and obligations for the corresponding expenses. DNA recognised its share of 49 per cent (2019 48 per cent) of assets, liabilities, revenues and expenses in its consolidated financial statements.

# **Applied parameters 2019**

	segment	segment	
Applied forecast parameters	2019	2019	
Average growth in net sales, %*	1.1	5.0	
Average operating margin, %*	35.2	33.0	
Average investment, % of net sales*	17.0	21.9	
Growth after the forecast period, %	0.9	2.0	
WACC, %	7.2	6.9	
Amount of headroom, EUR million	1,735	303	

Consumer

\* Five-year forecast period average

The table below illustrates the change in percentage points for the key forecacast parameters before the fair value falls below the carrying value (and other parameters remaining unchanged).

	Consumer segment	Corporate segment
Sensitivity analysis of forecast parameters	2019	2019
Average EBITDA, % of net sales	-14.6	-5.6
WACC, %	15.5	3.7

	Group holding
	49%

# **17 OTHER INVESTMENTS**

EUR in thousands	2020	2019
Shares in non-listed companies	111	110
Total	111	110

The fair value of equity investment items is recognised through other comprehensive income, because these investments are considered to be long-term strategic investments that are not expected to be sold in the short or medium term. Other investments consist of unquoted shares and are measured at cost, if fair value cannot be reliably estimated or the market is highly illiquid. Other investments are classified as Level 3.

# **18 TRADE AND OTHER RECEIVABLES**

EUR in thousands	2020	2019
Non-current receivables		
Trade receivables	39,826	39,469
Prepaid expenses <sup>1)</sup>	42,397	36,673
Contract assets	2,727	3,881
Other non-current receivables	0	323
Total non-current receivables	84,950	80,347
Current receivables		
Trade receivables	200,153	210,488
Prepaid expenses <sup>1)</sup>	49,990	43,023
Contract assets	3,440	4,912
Tax receivable	3,884	2,155
Other current receivables <sup>2)</sup>	39,460	1,329
Total	296,927	261,908

1) Prepaid expenses mainly consist of: IFRS 15 accrued costs EUR 68.4 million (EUR 63.5 million), prepaid production rental invoices, prepayments for IT-support and other prepaid trade payables EUR 15.6 million (EUR 12.5 million), and other prepayments EUR 8.6 million (EUR 3.7 million).

2) Most significant other current receivables include Telenor group cash pool receivables EUR 38.2 million (EUR 0.0 million) and other accrued items EUR 1.2 million (EUR 1.3 million).

During 2020, the Group has recognised an impairment loss on trade receivables of EUR 3.9 million (EUR 4.5 million). Fair value of receivables corresponds to book value as the effect of discounting is not material considering the maturity.

# Movements in the provision for impairment of trade receivables and contract assets are as follows:

	Contract assets		Trade receivables	
	2020	2019	2020	2019
At 1 January	80	10	7,658	7,088
Change in loss allowance recognised in profit or loss during the year	-24	70	3,857	4,464
Receivables written off during the year as uncollectible	-	-	-4,502	-3,894
At 31 December	56	80	7,013	7,658



# **19 DEFERRED TAX ASSETS AND LIABILITIES**

EUR in thousands

# Breakdown of deferred taxes

Total	7,164	526	-72	0	7,617
Other temporary differences	5,044	-1,441			3,603
Unused taxable depreciation	922	380			1,302
Provisions	1,198	1,586	-72		2,712
Deferred tax assets 2020	1 Jan	Recognised in the income statement	Other comprehensive income	Business combinations	31 Dec

Total	7,691	-1,551	-32	1,056	7,164
Other temporary differences	4,544	-557		1,056	5,044
Unused taxable depreciation	2,021	-1,099			922
Provisions	1,126	104	-32		1,198
Deferred tax assets 2019	1 Jan	Recognised in the income statement	Other comprehensive income	Business combinations	31 Dec

Total	36,863	7,281	0	0	44,144
Other temporary differences	19,831	-893			18,938
Accelerated depreciation	1,841	9,868			11,709
Fair value of assets through business combinations	15,191	-1,693			13,497
Deferred tax liabilities 2020	1 Jan	Recognised in the income statement	Other comprehensive income	Business combinations	31 Dec

Total	34,825	1,242	0	795	36,863
Other temporary differences	16,955	2,876		0	19,831
Accelerated depreciation	1,442	399		0	1,841
Fair value of assets through business combinations	16,428	-2,032		795	15,191
Deferred tax liabilities 2019	1 Jan	Recognised in the income statement	Other comprehensive income	Business combinations	31 Dec



# **20 INVENTORIES**

EUR in thousands	2020	2019
Materials and supplies	33,724	34,303
Total	33,724	34,303

During the reporting period, an expense of EUR 148.4 million (EUR 155.4 million) was recognised in the income statement for materials and supplies. Impairments during the period were EUR 1.0 million (EUR 0.6 million).

# 21 CASH AND CASH EQUIVALENTS

EUR in thousands	2020	2019
Cash and cash equivalents	7,633	17,423
Total	7,633	17,423

DNA Plc has one type of share. The total number of shares is 132,303,500 (132,303,500). The number of outstanding shares is 132,182,184 (132,182,184). The shares do not have a nominal value. On 31 December 2020, DNA Plc's share capital amounted to EUR 72,702,226. All issued shares have been paid in full.

# Reserve for invested unrestricted equity

The reserve for invested unrestricted equity includes other equity type investments and the subscription price of shares insofar as it has not been expressly recognised in the share capital.

Date	
1 January 2019	
Share issue through share-based payment	
31 December 2019	
31 December 2020	

# Parent company DNA Plc's distributable funds as at 31 December 2020

EUR in thousands	31 December 2020
Treasury shares	-1,728
Retained earnings	200,967
Net result for the period	62,975
Total distributable funds	262,214

# 22 EQUITY

31 December 2020	132,182	121	132,304	72,702	506,079
31 December 2019	132,182	121	132,304	72,702	506,079
Share based payment	61	-61	-	-	
1 January 2019	132,121	183	132,304	72,702	506,079
EUR in thousands	Shares outstanding (thousands)	Treasury shares (thousands)	Total number of shares (thousands)	Share capital	Reserve for invested unrestricted equity

### **Treasury shares**

Treasury shares are presented separately in shareholders' equity. The treasury shares fund includes the acquisition costs of the company's treasury shares.

DNA holds a total of 121,316 treasury shares which represents 0.09 per cent of voting rights.

Number of shares
182,789
-61,473
121,316
121,316



# **23 SHARE-BASED PAYMENTS**

Long-term share incentive schemes for DNA senior executives and other key personnel.

DNA Plc's Board of Directors has resolved on 3 October 2019 to terminate DNA's long-term sharebased incentive schemes for senior executives and other key employees. The Board of Directors has also resolved on the payment of rewards thereunder in cash.

In respect of the PSP programmes 2018-2020 and 2019-2021 as well as the RSP programme 2019-2021, the payment of the cash reward to around 70 participants took place on 20 June 2020. Payments of the cash reward were conditional on the participants' employment continuing until the payment of the reward or that the participant is a good leaver in accordance with the applicable terms and conditions.

#### **Share-Based payments**

#### EUR in thousands

Expense recorded in the income statement

Share-based payments

#### Amount recorded as debt

Share-based payments

#### Paid

Share-based payments

Total

Telenor has a long-term share incentive scheme for top executives and critical experts, where they can earn a cash bonus of up to 15-30% of annual base salary, which will be used to purchase Telenor's shares. Remuneration is granted on the basis of the profit development of the two years preceding the payment of the remuneration.

Share-based reward plan	PSP 2019-2020	PSP 2018-2020
Grant date	30 January 2019	17 January 2018
Maximum number of shares	382,158	372,600
Fair value of the reward at grant date	9.66	6.12
Share price at grant date	18.39	15.07
Valid until	30 June 2020	30 June 2020
Expected volatility of share prices		19%
Expected dividends		3.12
Risk-free interest rate		-0.29%
Implementation	Reclassified as cash based	Reclassified as cash based

Share-based reward plan	RSP 2018–2020	RSP 2019-2021
Grant date	9 April 2019	9 April 2019
Maximum number of shares	45,000	37,500
Fair value of the reward at grant date	20.12	19.11
Share price at grant date	21.14	21.14
Valid until	30 June 2020	30 June 2020
Implementation	Reclassified as cash based	Reclassified as cash based

Jan–Dec 2019	Jan–Dec 2020	
6,298	2,037	
Jan–Dec 2019	Jan–Dec 2020	
4,049	352	
Jan-Dec 2020		
4,780		
4,780		

In addition, Telenor offers employees the opportunity to participate in the Employee Share Plan program, where employees are allowed to invest a certain portion of their annual salary in Telenor shares, and where they also have the opportunity to earn bonus shares based on Telenor share price performance.



# 24 EMPLOYMENT BENEFIT OBLIGATIONS

DNA Group's employee pensions are managed by external insurance companies. The TyEL pension insurances is classified as a defined contribution plan and are managed by the pension insurance companies. DNA also has additional defined benefit plans for some employees. These plans are based on the final salary, and the persons covered receive a supplementary pension at the defined level. The size of the benefit at retirement is determined by factors such as years of service and compensation earned while in employment.

The exclusion of two arrangements in the pension calculations in 2020 is effecting comparability.

The liability recognised in the balance sheet for the defined benefit plans is determined as follows:

EUR in thousands	2020	2019
Liability recognised in the balance sheet:		
Funded defined benefit obligation	3,298	5,876
Fair value of plan assets	-2,142	-4,336
Surplus/deficit	1,156	1,540
Liability recognised in the balance sheet	1,156	1,540

	Present value of obligation	Fair value of plan assets	Total
1 January 2019	5,809	-4,095	1,714
Current service cost	76		76
Interest cost/income gain (–) or loss	97	-69	28
	173	-69	104
Remeasurements recognised: Return on plan assets,			
excluding interest cost/income gain (–) or loss		-246	-246
Actuarial gain or loss arising from changes in demographic assumptions gain (–) or loss			
Gain or loss arising from changes in financial assumptions gain (–) or loss	610		610
Experience adjustments gain (–) or loss	-522		-522
	88	-246	-158
Contributions:			
Contribution paid by employer		-120	-120
Benefits paid:			
Benefits	-194	194	
Settlements			
31 December 2019	5,876	-4,336	1,540

of obliga
5
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3

#### Significant actuarial assumptions:

	2020	2019
Discount rate	0.40%	0.60%
Inflation	1.20%	1.20%
Salary growth rate	2.40%	2.40%
Benefit growth rate	1.50%	1.50%

# Present

value gation	Fair value of plan assets	Total
5,876	-4,336	1,540
70		70
35	-26	9
105	-26	79

2,279	2,279

1,156	-2,142	3,298
	42	-42
-101	-101	
-362	2,279	-2641
-2,765		-2765
124		124



Assumptions regarding future mortality are set based on actuarial advice in accordance with published statistics and experience. These

assumptions translate into a weighted average life expectancy in years for a pensioner at the retirement age of 65 as follows:

2020	Men	Women
Plan participants retiring at the end of the financial year	21.4	25.4
Plan participants retiring 20 years after the end of the financial year	22.0	27.0
2019	Men	Women
Plan participants retiring at the end of the financial year	21.4	25.4
Plan participants retiring 20 years after the end of the financial year	22.0	27.0

The sensitivity of the defined benefit obligation to changes in the weighted principal assumptions:

	Impact on define	Impact on defined benefit obligation		
2020	Change in assumption	Increase	Decrease	
Discount rate	0.50%	-9.0%	10.3%	
Salary growth rate	0.50%	1.8%	-1.8%	
Pension growth rate	0.50%	8.2%	-7.3%	

	Addition of one year
Life expectancy	5.0%

2019	Impact on define		
	Change in assumption	Increase	Decrease
Discount rate	0.50%	-7.5%	8.5%
Salary growth rate	0.50%	1.1%	-1.1%
Pension growth rate	0.50%	7.0%	-6.3%

	Addition of one year
Life expectancy	5.5%

The above sensitivity analysis is based on a method where one actuarial assumption changes but the others remain unchanged. In practice, this is unlikely, and some changes in assumptions may be correlated.

When calculating the sensitivity of the defined benefit obligation to significant actuarial assumptions the same method (present value of the defined benefit obligation calculated with the projected unit credit method at the end of the reporting period) has been applied as when calculating the pension liability recognised within the statement of financial position.

The Group is exposed to several risks in relation to the defined benefit plans, the most significant of which are described below.

### Changes in the bond yields

According to the employer's IFRS reporting practice, the employer's obligations and liabilities depend on the bond yields on the reporting date. Decrease in yields increases liabilities and the payment obligation of pension benefits calculated according to IAS 19. However, since the employer is not subject to an investment risk in relation to the assets covering the liabilities, an increase in the yield of bonds will also have an effect on reported assets.

# Inflation risk

The benefits paid in the plan are tied to the TyEL index, which depends on inflation (80 per cent) and a general salary index (20 per cent). High inflation increases the TyEL index, which in turn increases liabilities (IFRS) and annual contributions to the insurance company.

### Salary risk

If the salary of an employee increases by more than the general salary index, the size of benefit will increase, which in turn will increase the benefit obligation, which increases the risk of higher contributions payable by the employer.

Undiscounted pension benefits are expected to mature as follows:

```
EUR
Less
1–5
5-10
10-
15-2
```

# Life expectancy risk

As regards the life expectancy risk, the insurance company carries the risk related to actual life expectancy deviating from the expected life expectancy. Changes in life expectancy have an impact on the employer's obligations. The employer's risk in terms of changes in life expectancy only applies to future costs, whereas the insurance company carries the risk for benefits accrued by the change date.

Expected contributions to the post-employment benefit plan in 2020 are expected to total EUR 125 thousand.

The weighted average duration of the defined benefit obligation was 19 years (2019 16 years, 2018 15 years).

	Pension benefits		
EUR in thousands	2020	2019	2018
Less than 1 year	42	196	270
1–5 years	309	908	1,015
5–10 years	486	1,112	1,229
10–15 years	506	947	1,107
15–20 years	509	859	1,014
Over 20 years	1,670	2,389	3,019
Total	3,521	6,411	7,654



# **25 PROVISIONS**

25 PROVISIONS	1 January		Provisions	Other/	31 December
EUR in thousands	2020	Additions	used	Discount effect	2020
Asset retirement obligation	4,789	6,844		-	11,633
Restructuring provisions	469	2		-270	200
Other provision	208	-		-	208
Total	5,466	6,845		-270	12,041
EUR in thousands	1 January 2019	Additions	Provisions used	Other/ Discount effect	31 December 2019
Asset retirement obligation	4,788	1		-	4,789
Restructuring provisions	97	395		-23	469
Other provision	208	-		-	208
Total	5,092	396		-23	5,466
EUR in thousands				2020	2019
Non-current provisions				11,833	4,996
Current provisions				208	470
Total				12,041	5,466

# **26 BORROWINGS**

EUR in thousands	2020	2019
Non-current		
Loans from financial institutions		69,231
Bonds	244,532	303,215
Other loans	113,096	100,000
Lease liabilities	149,163	60,587
Total	506,792	533,033
Current		
Loans from financial institutions		13,846
Bonds	59,987	
Commercial papers		14,964
Lease liabilities	38,248	14,652
Total	98,235	43,463

### Asset retirement obligation

The asset retirement obligation provision comprise the estimated dismantling and demolition costs of data centres, masts and telephone poles. The asset retirement period for telephone poles is estimated at 10 years and 40 years for data centres and masts. Realising the dismantling and demolition costs do not involve any significant uncertainties. The

calculation method for asset retirement obligations has been modified due to changes in business environment estimates following the change in ownership structure. This has caused the provision to increase significantly compared to the beginning of year 2020.

DNA has joined Telenor's cash pool account in January and closed its external revolving credit facility of EUR 150 million. In addition, DNA hasclosed external credit facilities and closed its EUR 200 million commercial paper programme. In December, DNA repaid early its 69 million loan from

European Investment Bank. DNA has a long-term credit rating BBB+ from Standard & Poor's Global ratings and CreditWatch positive. The decrease in borrowings was due to dividends paid in comparison period, among other things.



# 27 NET DEBT

EUR in thousands	31 December 2020	31 December 2019
Non-current borrowings	506,792	533,033
Current borrowings	98,235	43,463
Total borrowings	605,027	576,495
Less cash and cash equivalents	7,633	17,423
Net debt	597,394	559,072

Change in net debt	Repo	rted in cash flow	s from financing acti	ivities
EUR in thousands	Cash	Current borrowings	Non-current borrowings	Net debt
1 January 2019	22,654	53,837	348,090	379,273
1 January 2019 IFRS 16 standard		14,775	67,329	82,104
Change in cash	-5,232			5,232
Proceeds from borrowings		712,180	136,622	848,801
Repayment of borrowings		-762,268	-6,923	-769,191
Other non-cash transactions		24,938	-12,084	12,854
31 December 2019	17,423	43,463	533,033	559,072
Change in cash	-9,790			9,790
Proceeds from borrowings		10,000	73,097	83,097
Repayment of borrowings		-118,435	-73,846	-192,281
Other non-cash transactions		163,207	-25,491	137,716
31 December 2020	7,633	98,235	506,792	597,394

Following the change in ownership structure, DNA has reassessed its operating environment conditions and thereby concluded that certain lease agreements, previously classified as short-term, were in the current operating conditions re-estimated to be long-term. Thus, the lengths of these agreements were reassessed to 3–5 years as of 1 September 2020 and they were recognised in the balance sheet.

# **28 TRADE AND OTHER PAYABLES**

EUR in thousands	2020	2019
Current financial liabilities carried at amortised cost		
Trade payables	119,737	111,315
Accrued expenses 1)	82,129	93,697
Advances received	21,987	22,522
Contract liabilities	1,916	2,876
Other current liabilities	40,328	11,724
Total current liabilities	266,097	242,133

1) Accrued expenses comprise: holiday pay and bonuses including social expenses totalling EUR 21.9 million (EUR 20.8 million), interest expenses EUR 4.0 million (EUR 4.1 million), deferred income EUR 11.8 million (EUR 14.2 million), spectrum license liability EUR 9.8 million (EUR 8.6 million), debt related to share-based reward plan EUR 0.1 million (EUR 4.0 million) as well as other accrued operative expenses EUR 34.5 million (EUR 42.0 million).

# **29 FAIR VALUE OF BORROWINGS**

#### Non-current borrowings

	2020		2019	)
EUR in thousands	Carrying amount	Fair value	Carrying amount	Fair value
Loans from financial institutions			69,231	69,182
Bonds	244,532	318,155	303,215	316,690
Other borrowings	113,096	113,566	100,000	100,000
Lease liabilities	149,163	149,163	60,587	60,587
Total	506,792	580,885	533,033	546,459

#### **Current borrowings**

	2020		2019	
	Carrying amount	Fair value	Carrying amount	Fair value
Loans from financial institutions			13,846	13,844
Bonds	59,987	60,314	-	-
Commercial papers			14,964	14,964
Lease liabilities	38,248	38,248	14,652	14,652
Total	98,235	98,562	43,463	43,461

Fair value of borrowings has been calculated by discounting the expected cash flow of borrowings using the market interest rate at balance sheet date plus the company's risk premium. The market value of the bond is the average value of the year-end guoted prices from two banks.



# **30 LEASE AGREEMENTS**

#### Amounts recognised in the balance sheet

EUR in thousands	Land and water	Buildings and constructions	Machinery and	Other intangible assets	Total
			equipment	0	
Net book amount 1 January 2019*	3,653	79,125	1,661	0	84,439
1.131.12.2019					
Cost at beginning of period	3,653	79,125	1,661	0	84,439
Additions and transfers	830	8,236	728	0	9,793
Disposals	-1	-1,217	-159	0	-1,378
Accumulated depreciation relating to disposals and transfers	1	1,217	159	0	1,378
Depreciation	-336	-16,604	-1,054	0	-17,995
Net book amount 31 December 2019	4,147	70,756	1,334	0	76,237
31.12.2019					
Cost	4,481	86,143	2,229	0	92,854
Accumulated depreciation	-335	-15,387	-895	0	-16,617
Net book amount	4,147	70,756	1,334	0	76,237
1.131.12.2020					
Cost at beginning of period	4,147	70,756	1,334	0	76,237
Additions and transfers	452	117,703	653	18,618	137,426
Disposals	-51	-815	-647	0	-1,513
Accumulated depreciation relating to disposals and transfers	51	815	647	0	1,513
Depreciation	-387	-24,398	-872	-433	-26,089
Net book amount 31 December 2020	4,212	164,061	1,116	18,185	187,574
31.12.2020					
Cost	4,548	187,644	1,341	18,618	212,150
Accumulated depreciation	-336	-23,583	-225	-433	-24,576
Net book amount	4,212	164,061	1,116	18,185	187,574

\* The average weighted discount rate on 31 December 2020 was 0.9% (1.4%). Deferred tax assets on 31 December 2020 were EUR 0.0 million (EUR 0.2 million).

Following the change in ownership structure, DNA has reassessed its operating environment conditions and thereby concluded that certain lease agreements, previously classified as short-term, were in the current operating conditions re-estimated to be long-term. Thus, the lengths of these agreements were reassessed to 3-5 years.

# Lease liabilities

Non-current         149,163         60,5           Current         38,248         14,6	7/01	107,412	75,240
Non-current 149,163 60,5	atal	187,412	75,240
	urrent	38,248	14,652
EUR in thousands 2020 20	on-current	149,163	60,587
	UR in thousands	2020	2019

#### Amounts recognised in the statement of profit and loss

Amounts recognised in the statement of profit and loss					
EUR in thousands	2020	2019			
Land and water	387	336			
Buildings and constructions	24,398	16,604			
Machinery and equipment	872	1,054			
Other intangible assets	433				
Total	26,089	17,995			
Interest expense					
EUR in thousands	2020	2019			
Total	1,014	1,272			

# **31 GUARANTEES AND CONTINGENT LIABILITIES**

In addition, DNA's agreements with some of its main suppliers contain minimum order quantities (units) for the contract period. As DNA has discretion over which units to purchase over the contract period and the price per unit varies, DNA is unable to estimate the exact EUR amount for these commitments.

# EUR

Tota Short-term lease agreements consist mainly of lease agreements for premises. In 2020, part of lease agreements related to telecommunication premises and masts were recognised in the balance sheet. The commitment for the notice period is EUR 1.0 million (EUR 17.8 million).

groups;

al	23,129	33,699	
in thousands	2020	2019	
ense raiating to short-term leases			

#### Expense ralating to short-term leases\*

## Investment property

DNA has a fixed term lease agreement for the property in Mechelininkatu until the end of 2025. Part of the premises are used by the group and part is sub-leased.

The majority of the lease agreements are indefinite with a 6 month notice period. Additionnally, some agreements are for a fixed term of 2-3 years. Different purposes of use forms different asset

DNA as lessee: The property's original valuation of the lease agreement is treated in the balance sheet as an operative lease agreement as per IFRS-16.

DNA as lessor: as per IFRS-16, the property's premises rented to third parties are valued at fair value on the basis of the lease agreements. The fair value of the investment property is EUR 1.2 million (EUR 2.0 million). During 2020, rental income amounted to EUR 2.9 million (EUR 3.0 million).

Lease commitments relating to lease agreements are presented in note 30.



# **32 RELATED PARTY TRANSACTIONS**

DNA's related parties include the main shareholders which have significant influence over the group, subsidiaries, associated companies, joint arrangements and members of the Board of Directors and the management team, including

the CEO and the deputy CEO as well as their close family members. In addition, related parties include all entities controlled or jointly controlled by a person idenfitied as related party.

#### EUR in thousands

#### Shares issued to management (excl CEO)

Terms are described in note 23 Share-based payments

#### Subsidiaries and ownerships:

Company	Country	Share of ownership	Share of votes
DNA Kauppa Oy	Suomi	100%	100%
DNA Welho Oy	Suomi	100%	100%
European Mobile Operator Oy	Suomi	100%	100%
Moi Mobiili Oy	Suomi	100%	100%

Listing of associated companies is presented in note 16.

#### The following related party transactions were carried out:

EUR in thousands	Sales	Purchases	Group contribution	Receivables	Liabilities
2020					
Organisations exercising significant influence	1,936	6,795	13,123	23,994	123,875
Associated companies	0	431		0	0
2019					
Organisations exercising significant influence	15	1,810		10	100,305
Associated companies		432			2

## Key management compensation

Company's key management comprises the Board of Directors and the Executive Management Team.

EUR in thousands	2020	2019
Salaries and other short-term employee benefits	4,890	4,197
Pension expenses - defined contribution plan and defined benefit plan	1,137	965
Share-based payments	2,364	3,503
Total	8,392	8,666

CEO Jukka Leinonen's salary and commissions:	
Salary and commissions	
Accrued pension expenses	
Share-Based Compensation Plan (gross)	
Total	

EUR in thousands	2020	2019
CEO Jukka Leinonen's salary and commissions:		
Salary and commissions	926	1,092
Accrued pension expenses	100	178
Share-Based Compensation Plan (gross)	800	1,029
Total	1,826	2,299
Members and deputy members of the Board of Directors		
Pertti Korhonen	0	153
Jukka Ottela	0	63
Kirsi Sormunen	60	79
Anu Nissinen	0	66
Tero Ojanperä	59	76
Margus Schults	0	18
Anna-Maria Ronkainen	58	57
Ted Roberts	0	44
Total	176	556

Those Board members who are non-independent
of DNA Plc's major shareholders forgo their
entitlement for the reward.

There were no loans given to the board members or the CEO.

Members of the Group management are entitled to defined benefit pension at the age of 62 and the CEO and deputy CEO of the parent company at the age of 60. They have supplementary defined contribution plans.

2020	2019
0	35,200

# Management's and CEOs' pension commitments



# PARENT COMPANY INCOME STATEMENT, FAS

EUR in thousands	Note	1 Jan-31 Dec 2020	1 Jan-31 Dec 2019
Net sales	1	808,803	812,297
Other operating income		9,430	116,808
Materials and services			
Purchases		-144,827	-154,627
Change in inventory		-292	2,516
External services		-200,901	-199,954
Total materials and services		-346,020	-352,065
Employee expenses			
Salaries and commissions		-78,546	-83,612
Social expenses			
Pensions		-12,602	-11,701
Other social expenses		-2,878	-2,071
Total employee expenses		-94,026	-97,384
Depreciation and impairments	2		
Depreciation according to plan		-130,309	-125,168
Total depreciation and impairments		-130,309	-125,168
Other operating expenses	3	-128,458	-132,642
OPERATING RESULT		119,421	221,847

EUR in thousands	Note	1 Jan-31 Dec 2020	1 Jan–31 Dec 2019
Finance income and expense	4		
Income from other investments		172	44
Other interest and financial income		847	565
Impairment		0	-7
Interest and other financial expenses		-7,108	-7,957
Total finance income and expense		-6,088	-7,356
RESULT BEFORE APPROPRIATIONS AND TAX	5	113,332	214,490
Appropriations	5		
	5	<b>113,332</b> -37,779 3,871	<b>214,490</b> -2,206 1,060
Appropriations Depreciation difference	5	-37,779	-2,206
Appropriations           Depreciation difference           Group contribution	5	-37,779 3,871	-2,206 1,060

Appropriations	
Depreciation difference	
Group contribution	
Total appropriations	
Income tax	



# PARENT COMPANY BALANCE SHEET, FAS

EUR in thousands	Note	31 Dec 2020	31 Dec 2019
ASSETS			
NON-CURRENT ASSETS			
Intangible assets	7		
Intangible rights		71,975	69,323
Goodwill		92,494	99,053
Other intangible assets		46,029	44,470
Advances paid and construction in progress		6,812	8,262
Prepayments and non-current assets under construction		217,310	221,107
Property, plant and equipment	7		
Land and water		713	713
Buildings and constructions		32,721	22,166
Machinery and equipment		291,026	264,905
Advances paid and construction in progress		40,055	49,361
Total tangible assets		364,515	337,145
Investments	8		
Holdings in Group companies		98,338	98,348
Shares in associated companies		3,982	3,982
Other shares and holdings		1,098	1,097
Total investments		103,418	103,427
TOTAL NON-CURRENT ASSETS		685,243	661,679

EUR in thousands	Note	31 Dec 2020	31 Dec 2019
CURRENT ASSETS			
Inventory			
Materials and supplies		33,724	34,017
Total inventory		33,724	34,017
Non-current receivables			
Trade receivables		39,308	38,900
Receivables from Group companies	9	6,000	16,395
Other receivables		9,529	9,656
Deferred tax asset	10	3,563	1,860
Total non-current receivables		58,401	66,811
Current receivables			
Trade receivables		175,206	179,683
Receivables from Group companies	9	74,344	43,818
Other receivables		883	707
Prepaid expenses	11	24,867	17,740
Total current receivables		275,301	241,948
Cash and cash equivalents		3,571	14,314
TOTAL CURRENT ASSETS		370,996	357,089
TOTAL ASSETS		1,056,239	1,018,768



EUR in thousands	Note	31 Dec 2020	31 Dec 2019
EQUITY AND LIABILITIES			
EQUITY	12		
Share capital		72,702	72,702
Treasury shares		-1,728	-1,728
Retained earnings		202,034	11,187
Result for the period		62,333	190,847
TOTAL EQUITY		335,341	273,009
APPROPRIATIONS			
Depreciation difference		39,985	2,206
TOTAL APPROPRIATIONS		39,985	2,206
PROVISIONS	13	13,354	5,687

EUR in thousands	Note	31 Dec 2020	31 Dec 2019
LIABILITIES			
Non-current liabilities	14		
Borrowings		250,000	379,231
Advances received		228	239
Intercompnay borrowings		110,096	100,000
Other non-current liabilities		24,402	25,835
Deferred tax liability	10	766	947
Total non-current liabilities		385,492	506,252
Current liabilities			
Borrowings		60,000	28,810
Advances received		3,128	3,695
Trade payables		98,624	93,940
Liabilities to Group companies	15	41,563	21,325
Other current liabilities		11,060	10,584
Accrued expenses	16	67,690	73,260
Total current liabilities		282,066	231,615
Current liabilities		667,558	737,867
TOTAL EQUITY AND LIABILITIES		1,056,239	1,018,768

# PARENT COMPANY CASH FLOW STATEMENT, FAS

EUR in thousands	1 Jan–31 Dec 2020	1 Jan–31 Dec 2019
Cash flows from operations		
Result for the period	62,333	190,847
Adjustments <sup>1)</sup>	175,098	49,212
Change in working capital <sup>2)</sup>	4,161	-8,185
Interest paid	-5,474	-5,640
Interest received	698	690
Other financial items	-388	-1,061
Income taxes paid	-20,704	-27,865
Net cash generated from operating activities	215,723	197,998
Cash flows from investments		
Investments in property, plant and equipment (PPE) and intangible assets	-144,698	-114,323
Proceeds from sale of PPE	0	1
Business combinations	0	-15,699
Other investments	-1	-26,863
Short-term investments increase (–) / decrease (+)	-350	-18,526
Loans granted	0	-6,000
Proceeds from loans receivables	16,395	5,000
Net cash used in investing activities	-128,655	-176,409
Cash flows from financing activities		
Distribution of dividend	0	-145,400
Proceeds from borrowings	80,097	845,237
Repayment of borrowings	-178,950	-751,778
Group contributions received	1,060	26,236
Net cash generated from (used in) financing activities	-97,794	-25,705

EUR in thousands	1 Jan–31 Dec 2020	1 Jan–31 Dec 2019
Change in cash and cash equivalents	-10,725	-4,116
Cash and cash equivalents at beginning of year	14,317	18,434
Cash and cash equivalents at end of year	3,593	14,317
1) Adjustments:		
Depreciation, amortisation and impairment	130,309	125,168
Gains and losses on disposals of non-current assets	0	-107,206
Profit from merger	0	-1
Other non-cash income and expense	20,786	1,146
Finance income and expense	6,088	7,356
Income tax expense	17,091	22,497
Change in provisions	824	251
Total adjustment	175,098	49,212
2) Change in net working capital:		
Change in trade and other receivales	-3,852	4,395
Change in inventories	292	-2,516
Change in trade and other payables	7,721	-10,063
Total change in net working capital	4,161	-8,185

# PARENT COMPANY ACCOUNTING **PRINCIPLES, FAS**

#### Information regarding the group

The company is part of the DNA-group. DNA Plc is the parent company of the DNA-Group, domiciled in Helsinki. Copies of the Consolidated Financial Statements are available online at www.dna.fi or at the Group parent company head office at Läkkisepäntie 21, 00620 Helsinki, Finland.

DNA is part of the Telenor Group. Telenor ASA is the parent company of the Telenor Group. Copies of the Consolidated Financial Statements are available at Telenor head office at Snarøyveien 30, N-1360 Fornebu, Norway.

### Valuation principles

#### **Fixed** assets

Intangible assets and property, plant and equipment are shown on the balance sheet as acquisition costs, less planned depreciation. Planned depreciation is recorded on a straight-line basis over the useful life of an asset.

#### The depreciation/amortisation periods are:

Intangible rights	1–20 years
Goodwill	4–20 years
Other intangible assets	3–10 years
Buildings	25 years
Constructions	10–25 years
Machinery and equipment	3–15 years

The depreciation period of the merger loss capitalised to the balance sheet is 20 years, based on management's view that the merger will generate economic benefits for a minimum of 20 years.

#### Inventory valuation

Inventories are stated at the lower of acquisition cost or replacement cost or likely realisable value.

#### **Financial assets**

The company applies the valuation of financial assets under KPL 5:2§

#### Research and development

Development expenditure is recognised as annual costs for the year in which it is incurred. Development expenditure expected to generate future economic benefits are capitalised under intangible assets and amortised over three years.

#### **Pensions**

The company's employee pensions are managed by an external insurance company. Pension contributions and other costs for the financial period are based on the actuary calculations. Expenditure on pensions is recognised as an expense for the year in which it is incurred.

## **Deferred tax**

Deferred tax has been determined for temporary differences between tax bases of assets and their amounts in financial reporting, using the tax rates effective for future years confirmed on the balance sheet date. The balance sheet includes the deferred tax asset at its estimated realisable amount. The deferred tax asset comprises provisions, deferred depreciation and other temporary differences and the deferred tax liability comprises sharebased payments.

#### Comparability with prior period

In the transition to Telenor reporting, the grouping of some accounts was changed for 2019. The notes contain more information about the change. Huuked Labs Oy was merged into DNA Plc 31 December 2019. The impact on the result was EUR 107,206,251.20.

### Foreign currency translations

Items denominated in foreign currencies are translated using the Bank of Norway reference rates.

# PARENT COMPANY INCOME STATEMENT NOTES, FAS

#### NET SALES 1

EUR in thousand	s		
Net sales			
Domestic			
Foreign			
Total			

During the financial period, parent company employed perso on average

Total

# DEPRECIATION AND AMORTISATION

Depreciation and amortisation total	130,309	125,168
Total	130,309	125,168
Depreciation of tangible assets	81,808	80,348
Amortisation of intangible assets	48,500	44,821
EUR in thousands	2020	2019

	2020	2019
	808,803	812,297
	787,268	791,634
	21,535	20,663
	808,803	812,297
onnel		
	1,348	1,336

# **3 OTHER OPERATING EXPENSES**

EUR in thousands	2020	2019
Operating and maintenance costs	42,941	42,936
Rental costs	57,107	54,889
External services	5,668	7,088
Other cost items	22,742	27,729
Total	128,458	132,642
Auditor fees Ernst & Young Oy Auditing fees	307	129
Actions referred to in Section 1.1.2 of the Finnish Auditing Act	0	
Tax consulting	35	0
Other fees	149	60
Total	490	196

# **4 FINANCE INCOME AND EXPENSE**

Total financial income and expense	-6,088	-7,356
Total other interest and financial expense	7,108	7,957
Other finance expense	1,679	2,291
Interest expense	5,321	5,664
Interest expense to group companies	108	3
Other interest and financial expense		
Impairment of available-for-sale financial assets	0	7
Total other interest and finance income	847	565
Interest income from others	366	274
Interest income from group companies	481	291
Other interest and financial expense		
Total	172	44
Dividends from others	32	40
Dividends from associated companies	4	4
Forte Netservices OOO final settlement	136	0
Income from other fixed assets investments		
EUR in thousands	2020	2019



# **5 APPROPRIATIONS**

Total appropriations	-33,909	-1,146
Group contribution given	-22,338	0
Group contribution received	26,208	1,060
Depreciation difference	-37,779	-2,206
EUR in thousands	2020	2019

# 6 INCOME TAX

Total income tax	17,091	22,497
Change in deferred tax liability	-181	-357
Change in deferred tax asset	-1,703	2,168
Income tax from previous periods	18	0
Direct taxes	18,957	20,686
EUR in thousands	2020	2019

# PARENT COMPANY BALANCE SHEET NOTES, FAS

# 7 INTANGIBLE ASSETS AND PROPERTY, PLANT AND EQUIPMENT

EUR in thousands	2020	2019
Intangible rights		
Acquisition cost 1 January	291,838	265,338
Transfers	12,500	26,500
Acquisition cost 31 December	304,338	291,838
Accumulated amortisation 1 January	222,515	212,156
Amortisation for the financial period	9,848	10,360
Accumulated amortisation 31 December	232,363	222,515
Book value 31 December	71,975	69,323
Goodwill		
Acquisition cost 1 January	153,795	150,768
Additions	0	3,027
Acquisition cost 31 December	153,795	153,795
Accumulated amortisation 1 January	54,742	48,246
Amortisation for the financial period	6,559	6,496
Accumulated amortisation 31 December	61,301	54,742
Book value 31 December	92,494	99,053
Other non-current intangible assets		
Acquisition cost 1 January	262,124	230,746
Transfers	33,652	31,378
Disposals	-5,606	0
Acquisition cost 31 December	290,171	262,124
Accumulated amortisation 1 January	217,654	190,562
Amortisation for the financial period	32,094	27,092
Depreciation relating to disposals	-5,606	0
Accumulated amortisation 31 December	244,142	217,654
Book value 31 December	46,029	44,470



EUR in thousands	2020	2019
Prepayments and non-current assets under construction		
Acquisition cost 1 January	8,262	27,918
Additions	44,703	38,222
Transfers	-46,152	-57,878
Book value 31 December	6,812	8,262
Total intangible assets	217,310	221,107
Land and water		
Acquisition cost 1 January	713	713
Book value 31 December	713	713
Buildings and constructions		
Acquisition cost 1 January	39,075	33,669
Additions	6,842	0
Transfers	6,233	5,406
Acquisition cost 31 December	52,151	39,075
Accumulated depreciation 1 January	16,909	14,790
Depreciation for the financial period	2,520	2,119
Accumulated depreciation 31 December	19,429	16,909
Book value 31 December	32,721	22,166

EUR in thousands	2020	2019
Machinery and equipment		
Acquisition cost 1 January	1,311,230	1,221,254
Transfers	105,409	91,772
Disposals	-2	-1,797
Acquisition cost 31 December	1,416,637	1,311,230
Accumulated depreciation 1 January	1,046,324	969,892
Depreciation for the financial period	79,288	78,229
Depreciation relating to disposals	-2	-1,797
Accumulated depreciation 31 December	1,125,611	1,046,324
Book value 31 December	291,026	264,905
Other tangible assets		
Acquisition cost 1 January	0	873
Disposals	0	-873
Acquisition cost 31 December	0	0
Depreciation for the financial period	0	873
Depreciation relating to disposals	0	-873
Accumulated depreciation 31 December	0	0
Book value 31 December	0	0

Total property, plant and equipment	364,515	337,145
Acquisition cost 31 December	40,055	49,361
Transfers	-111,642	-100,205
Additions	102,336	109,496
Acquisition cost 1 January	49,361	40,070
Prepayments and non-current assets under construction		
EUR in thousands	2020	2019

# 8 INVESTMENTS

EUR in thousands	2020	2019
Holdings in Group companies		
Book value 1 January	98,348	82,653
Additions	0	15,697
Disposals	-10	-2
Book value 31 December	98,338	98,348
Shares in associated companies		
Book value 1 January	3,982	3,982
Book value 31 December	3,982	3,982
Other shares and holdings		
Book value 1 January	1,097	1,330
Additions	1	0
Disposals	0	-225
Impairment	0	-7
Book value 31 December	1,098	1,097
Parent company ownerships:		
Holdings in Group companies		
DNA Kauppa Oy	100%	100%
DNA Welho Oy	100%	100%
European Mobile Operator Oy	100%	100%
Forte Netservices OOO	0%	100%

EUR in thousands	2020	2019
Holdings in Group companies		
Book value 1 January	98,348	82,653
Additions	0	15,697
Disposals	-10	-2
Book value 31 December	98,338	98,348
Shares in associated companies		
Book value 1 January	3,982	3,982
Book value 31 December	3,982	3,982
Other shares and holdings		
Book value 1 January	1,097	1,330
Additions	1	0
Disposals	0	-225
Impairment	0	-7
Book value 31 December	1,098	1,097
Parent company ownerships:		
Holdings in Group companies		
DNA Kauppa Oy	100%	100%
DNA Welho Oy	100%	100%
European Mobile Operator Oy	100%	100%
Forte Netservices OOO	0%	100%

All group companies are included in the parent company consolidated financial statements.



EUR in thousands	2020	2019
Interests in joint arrangements		
Suomen Yhteisverkko Oy	49%	49%
Shares in associated companies		
Suomen Numerot Numpac Oy	33.33%	33.33%
Kiinteistö Oy Otavankatu 3	36%	36%
Kiinteistö Oy Siilinjärven Toritie	38%	38%

Suomen Numerot Numpac Oy is included in the parent company consolidated financial statements.

#### 9 **RECEIVABLES FROM GROUP COMPANIES**

EUR in thousands	2020	2019
Long-term loan receivables	6,000	16,395
Short-term loan receivalbes	0	6,000
Trade receivables	14,768	15,099
Prepaid expenses	4,850	3,134
Group account receivables	28,518	18,526
Group contribution receivables	26,208	1,060
Total	80,344	60,213

The company has issued a subordinated loan of EUR 6,000,000.00 under Chapter 12 of the Companies Act (624/2006) to Moi Mobiili Oy. The loan is recorded as a long-term debt in the receiving company and in DNA Plc it is recorded as a long-term receivable from group companies. The maturity date of the loan is 20 March 2025. The annual interest rate is 5%.

Repayment of the loan is subordinate to other debts and obligations in bankruptcy and liquidation. Otherwise, repayment of capital and payment of interest may be effected only to the extent that the amount of the company's unrestricted equity and all capital loans at the time of payment exceeds the amount of the loss recognized in the balance sheet for the latest financial year. If the interest payable on the subordinated loan cannot be paid, the interest shall be transferred to the first financial statement on the basis of which it can be paid. No capital or interest shall be secured.

# **10 DEFERRED TAX LIABILITY/ASSET**

EUR in thousands	2020	2019
Deferred tax asset		
Deferred tax asset from provisions	2,826	1,200
Deferred tax asset from deferred depreciation	112	121
Deferred tax asset from temporary differences	625	539
Total deferred tax asset	3,563	1,860
Deferred tax liability		
Deferred tax liability from loss on sale of bond	766	947
Total	766	947

Deferred tax liability from loss on sale of bond	
<b>Fotal</b>	

## **11 PREPAID EXPENSES**

EUR in thousands	2020	2019
Trade payables	11,266	9,417
Other receivables	9,368	6,169
Tax receivables	3,884	2,155
Total	24,867	17,740
Unrecognised costs		
Of the bond issue costs:		
Remainder of the capitalised long-term deferred receivables	892	1,172
Remainder of the capitalised short-term deferred receivables	279	325



# 12 EQUITY

EUR in thousands	2020	2019
Share capital 1 January	72,702	72,702
Share capital 31 December	72,702	72,702
Treasury shares 1 January	-1,728	-2,806
Decrease	0	1,078
Treasury shares 31 December	-1,728	-1,728
Retained earnings 1 January	202,034	156,563
Dividend distribution	0	-145,400
Share-based payments	0	24
Retained earnings 31 December	202,034	11,187
Result for the period	62,333	190,847
Total equity	335,341	273,009
Distributable funds		
Retained earnings	202,034	11,187
Net result for the period	62,333	190,847
Treasury shares	-1,728	-1,728
Total distributable funds	262,639	200,306

# **13 PROVISIONS**

Total provisions	13,354	5,687
Other provision	208	208
Restructuring provision	0	261
Pension provision	198	207
Onerous contracts*	1,464	369
Estimated decommissioning costs of data centres and masts	11,483	4,641
EUR in thousands	2020	2019

# **14 NON-CURRENT LIABILITIES**

EUR in thousands	2020	2019
Bonds	250,000	310,000
Loans from financial institutions	0	69,231
Loans from other group companies	110,096	100,000
Other long-term liabilities	24,402	25,835
Accrued expenses	228	239
Deferred tax liability	766	947
Total non-current liabilities	385,492	506,252
Non-current liabilities with a maturity of over five years.		
Borrowings	0	263,846

\* The provision covers the under-utilised premises for the full agreement term until 2025.

# **15 LIABILITIES TO GROUP COMPANIES**

Total liabilities to Group companies	41,563	21,325
Group contributibution payables	22,338	0
Group account payables	9,978	11,245
Accrued expenses	6,579	7,092
Trade payables	2,668	2,988
EUR in thousands	2020	2019

# **16 ACCRUED EXPENSES**

Total accruals	67,690	73,260
Other accruals	31,630	35,340
Sales accruals	11,891	12,638
Interest expenses	4,017	4,052
Holiday pay and bonuses	20,153	21,230
EUR in thousands	2020	2019

# 17 PLEDGED ASSETS AND CONTINGENT LIABILITIES

EUR in thousands	2020	2019
Pledged assets		
Other obligations on behalf of Group companies		
Bank guarantee	1,345	1,360
Contingent liabilities and other liabilities		
Finance lease payments		
Payments due during the next financial period	440	473
Payments due at a later date	321	260

Leasing contracts are made for three-year periods.

#### Other contractual obligations

Leasehold commitments\*

\*) Includes EUR 1.5 million (EUR 0.4 million) for the non-voidable lease agreement reported under the provision for onerous contracts.

In addition, DNA's agreements with some of its main suppliers contain minimum order quantities (units) for the contract period.

As DNA has discretion over which units to purchase over the contract period and the price per unit varies, DNA is unable to estimate the exact EUR amount for these commitments.

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# **18 RELATED PARTY TRANSACTIONS**

#### **Related party trade**

DNA's related parties include the main shareholders which have significant influence over the group, subsidiaries, associated companies, joint arrangements and members of the Board of Directors and the management team, including the CEO and the deputy CEO as well as their close family members. In addition, related parties include all entities controlled or jointly controlled by a person idenfitied as related party. The company acquires products sold to external parties from its related parties. Related party transactions are with same terms than transactions carried out with independent parties.

#### Key management compensation

EUR in thousands	2020	2019
CEO Jukka Leinonen		
Wages and salaries	926	1,092
Share-based incentive scheme (gross)	800	1,029
Total	1,726	2,121
Members and deputy members of the Board of Directors		
Korhonen Pertti	0	153
Jukka Ottela	0	63
Kirsi Sormunen	60	79
Anu Nissinen	0	66
Tero Ojanperä	59	76
Margus Schults	0	18
Ted Roberts	0	44
Anni Ronkainen	58	57
Total	176	556

Those Board members who are non-independent of DNA Plc's major shareholders forgo their entitlement for the reward.

No loans have been granted to the Members of the Board of Directors or the CEO.

Members of the Executive Management Team are entitled to defined benefit pension at the age of 62 and the CEO and deputy CEO of the parent company at the age of 60. They have supplementary defined contribution plans.



# SIGNATURES OF THE ANNUAL REPORT **AND FINANCIAL STATEMENTS**

Helsinki, 2 March 2021

An auditors' report have been issued today on the performed audit.

**AUDITORS' NOTE** 

Helsinki, 2 March 2021

Jørgen C. Arentz Rostrup Chairman of the Board of Directors

Fredric Scott Brown Member of the Board of Directors

Tero Ojanperä

Member of the Board of Directors

Kirsi Sormunen

Nils Katla Member of the Board of Directors

Anna-Maria Ronkainen Member of the Board of Directors

Member of the Board of Directors

Ulrika Steg Member of the Board of Directors

Jukka Leinonen President and CEO Ernst & Young Oy

Authorised Public Accountants

Terhi Mäkinen Authorised Public Accountant



# **AUDITORS' REPORT**

(Translation of the Finnish original)

To the Annual General Meeting of DNA Plc

# **Report on the Audit of the Financial Statements**

#### Opinion

We have audited the financial statements of DNA Plc (business identity code 0592509-6) for the year ended 31 December, 2020. The financial statements comprise the consolidated balance sheet, income statement, statement of comprehensive income, statement of changes in equity, statement of cash flows and notes, including a summary of significant accounting policies, as well as the parent company's balance sheet, income statement, statement of cash flows and notes.

In our opinion

- the consolidated financial statements give a true and fair view of the group's financial position as well as its financial performance and its cash flows in accordance with International Financial Reporting Standards (IFRS) as adopted by the EU.
- the financial statements give a true and fair view of the parent company's financial performance and financial position in accordance with the laws and regulations governing the preparation of financial statements in Finland and comply with statutory requirements.

Our opinion is consistent with the additional report submitted to the Board of Directors.

# **Basis for Opinion**

We conducted our audit in accordance with good auditing practice in Finland. Our responsibilities under good auditing practice are further described in the Auditor's Responsibilities for the Audit of Financial Statements section of our report.

We are independent of the parent company and of the group companies in accordance with the ethical requirements that are applicable in Finland and are relevant to our audit, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

In our best knowledge and understanding, the non-audit services that we have provided to the parent company and group companies are in compliance with laws and regulations applicable in Finland regarding these services, and we have not provided any prohibited non-audit services referred to in Article 5(1) of regulation (EU) 537/2014. The non-audit services that we have provided have been disclosed in note 7 to the consolidated financial statements and note 3 to the parent company financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

We have fulfilled the responsibilities described in the Auditor's responsibilities for the audit of the financial statements section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying financial statements.

We have also addressed the risk of management override of internal controls. This includes consideration of whether there was evidence of management bias that represented a risk of material misstatement due to fraud.

#### **Key Audit Matter**

#### **Revenue Recognition**

We refer to the Group's accounting policies and the note 5

DNA Group delivers goods and services which can be sold separately or bundled. There is an inherent risk around the accuracy of revenue recognized given the complexity of IT systems, high volume of customer contracts and transactions, and changing business and pricing models (tariff structures, incentive arrangements, discounts etc.). The application of revenue recognition accounting standards is complex and revenue recognition involves a number of key judgements and estimates.

Revenue recognition was determined to be a key audit matter and a significant risk of material misstatement referred to in EU Regulation No 537/2014, point (c) of Article 10(2) due to the identified risk of material misstatement in revenue recognition.

## How our audit addressed the Key Audit Matter

- Our audit procedures, considering the significant risk of material misstatement related to revenue recognition, included amongst other:
- assessing the application of group's accounting policies over revenue recognition and comparing the group's accounting policies over revenue recognition with applicable accounting standards;
- testing the IT general controls and application controls over the main IT systems and applications that bill material revenue streams;
- testing the revenue recognized including testing of group's controls on revenue recognition, when applicable. Our testing included among other tracing the information to agreements and testing cash receipts for a sample of customers back to the customer invoice on a sample basis;
- testing the end-to-end reconciliation from billing system to accounting system;
- testing the accruals for deferred and unbilled revenue;
- assessing the revenue recognized with substantive analytical procedures and
- assessing the group's disclosures on revenue recognition.



### **AUDITORS' REPORT**

#### **Key Audit Matter**

#### Valuation of Goodwill

We refer to the Group's accounting policies and the note 15

At the balance sheet date 31 December 2020, the value of goodwill amounted to EUR 339 million representing 21% of total assets and 52% of total equity (2019: EUR 339 million, 23% of total assets and 61% of total equity). The valuation of goodwill was a key audit matter as:

- the management's annual impairment test is complex and involves judgments
- the annual impairment test is based on market and economical assumptions
- the goodwill balance is significant.

The cash flows of the cash generating unit are based on the value in use. Changes in the assumptions used can significantly impact the value in use. The value in use is dependent on several assumptions such as the growth in net sales, development in EBITDA, discount rate and the long term growth rate used. Changes in these assumptions can lead to an impairment.

#### How our audit addressed the Key Audit Matter

Our audit procedures included, among others, involving valuation internal specialists to assist us in evaluating the assumptions and methodologies used by the group including those related to forecasted net sales, EBITDA, the weighted average cost of capital and long term growth rate used in discounting the cash flows.

We reviewed the sensitivity in the available headroom by cash generating unit and focused on whether any reasonably possible change in assumptions could cause the carrying amount to exceed its recoverable amount.

We compared the historical forecasting of the group with actual outcome and we compared projections to the latest budgets approved by the board. We checked the mathematical accuracy of the underlying calculations.

We compared the groups' disclosures related to impairment tests in note 15 in the financial statements with presentation requirements in applicable accounting standards and we reviewed the information provided on sensitivity analysis.

## **Responsibilities of the Board of Directors** and the Managing Director for the **Financial Statements**

The Board of Directors and the Managing Director are responsible for the preparation of consolidated financial statements that give a true and fair view in accordance with International Financial Reporting Standards (IFRS) as adopted by the EU, and of financial statements that give a true and fair view in accordance with the laws and regulations governing the preparation of financial statements in Finland and comply with statutory requirements. The Board of Directors and the Managing Director are also responsible for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Board of Directors and the Managing Director are responsible for assessing the parent company's and the group's ability to continue as going concern,

disclosing, as applicable, matters relating to going concern and using the going concern basis of accounting. The financial statements are prepared using the going concern basis of accounting unless there is an intention to liquidate the parent company or the group or cease operations, or there is no realistic alternative but to do so.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance on whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with good auditing practice will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

A part of an audit in accordance with good auditing practice, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the parent company's or the group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of the Board of Directors' and the Managing Director's use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the parent company's or the group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the parent company or the group to cease to continue as a going concern.

• Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events so that the financial statements give a true and fair view.

Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.



# **Other Reporting Requirements**

#### Information on our audit engagement

We were first appointed as auditors by the Annual General Meeting on 28 March 2019, and our appointment represents a total period of uninterrupted engagement of 2 years.

#### **Other information**

The Board of Directors and the Managing Director are responsible for the other information. The other information comprises the report of the Board of Directors and the information included in the Annual Report, but does not include the financial statements and our auditor's report thereon. We have obtained the report of the Board of Directors prior to the date of this auditor's report, and the Annual Report is expected to be made available to us after that date.

Our opinion on the financial statements does not cover the other information.

In connection with our audit of the financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. With respect to report of the Board of Directors, our responsibility also includes considering whether the report of the Board of Directors has been prepared in accordance with the applicable laws and regulations. In our opinion, the information in the report of the Board of Directors is consistent with the information in the financial statements and the report of the Board of Directors has been prepared in accordance with the applicable laws and regulations.

If, based on the work we have performed on the other information that we obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Helsinki, 2 March 2021

Ernst & Young Oy Authorized Public Accountant Firm

Terhi Mäkinen

Authorized Public Accountant

